UNIT MIX/RENT SCHEDULE

The Residences at Howard Lane (The Element), Austin, # 21456

LOCA	LOCATION DATA									
CITY:	Austin									
COUNTY:	Travis									
PROGRAM REGION:	7									

ANNUAL POTENTIAL GROSS RENT:

		UNIT DISTR	IBUTION	
# Beds	# Units	% Total		
Eff				
1	12	4.0%		
2	120	40.0%		
3	132	44.0%		
4	36	12.0%		
TOTAL	300	100.0%		
				Τ

Income	# Units
20%	0
30%	30
40%	0
50%	30
60%	150
70%	90
80%	0
MR	0
TOTAL	300
Average Income:	59.00%

PRO FORMA ASSUMPTIONS										
REVENUE GROWTH:	2.00%									
EXPENSE GROWTH:	3.00%									
HIGH COST ADJUSTMENT:	100%									
APPLICABLE FRACTION:	100.00%									
APP % - ACQUISITION:										
APP % - CONSTRUCTION:	4.00%									
AVERAGE SF	1,008									

											LV DENIE CO									
	-								UNII MIX	(/ MONTH	LA KENI 2C	HEDULE		•						
												CANT'S			TDHCA					
HT	C		Unit	Mix		APPLICA	BLE PROGRA	AM RENT			PRO FOR	MA RENTS		PRO	FORMA RE	NTS		N	ARKET REN	TS
Туре	Gross Rent	# Units	# Beds	# Baths	NRA	Gross Rent	· ·	Max Net Program Rent	_	•	Net Rent per Unit		Total Monthly Rent	Total Monthly Rent	Unit	Rent per NRA	Delta to Max Program	Market Rent	Rent per NRA	TDHCA Savings to Market
TC30%	\$708	1	1	1	651	\$708	\$95	\$613	\$0	\$0.94	\$613		\$613	\$613	\$613	\$0.94	\$0		0.00	
TC50%	\$1,181	1	1	1	651	\$1,181	\$95	\$1,086	\$0	\$1.67	\$1,086		\$1,086	\$1,086	\$1,086	\$1.67	\$0		0.00	<u> </u>
TC60%	\$1,417	6	1	1	651	\$1,417	\$95	\$1,322	\$0	\$2.03	\$1,322		\$7,932	\$7,932	\$1,322	\$2.03	\$0		0.00	<u> </u>
TC70% TC30%	\$1,653 \$850	12	2	2	651 902	\$1,653 \$850	\$95 \$118	\$1,558 \$732	\$0 \$0	\$2.39 \$0.81	\$1,558 \$732		\$6,232 \$8,784	\$6,232 \$8,784	\$1,558 \$732	\$2.39 \$0.81	\$0 \$0		0.00	
TC50%	\$1,417	12	2	2	902	\$1,417	\$118	\$1,299	\$0 \$0	\$1.44	\$1,299		\$8,784	\$8,784 \$15,588	\$1,299	\$1.44	\$0 \$0		0.00	
TC60%	\$1,417	60	2	2	902	\$1,417	\$118	\$1,583	\$0	\$1.75	\$1,583		\$15,566	\$15,588	\$1,583	\$1.75	\$0		0.00	
TC70%	\$1,984	36	2	2	902	\$1,984	\$118	\$1,866	\$0	\$2.07	\$1,866		\$67,176	\$67,176	\$1,866	\$2.07	\$0		0.00	
TC30%	\$982	9	3	2	1,055	\$982	\$137	\$845	\$0	\$0.80	\$845		\$7,605	\$7,605	\$845	\$0.80	\$0		0.00	
TC50%	\$1,638	10	3	2	1,055	\$1,638	\$137	\$1,501	\$0	\$1.42	\$1,501		\$15,010	\$15,010	\$1,501	\$1.42	\$0		0.00	
TC60%	\$1,965	48	3	2	1,055	\$1,965	\$137	\$1,828	\$0	\$1.73	\$1,828		\$87,744	\$87,744	\$1,828	\$1.73	\$0		0.00	
TC70%	\$2,293	29	3	2	1,055	\$2,293	\$137	\$2,156	\$0	\$2.04	\$2,156		\$62,524	\$62,524	\$2,156	\$2.04	\$0		0.00	
TC30%	\$1,096	4	4	2	1,304	\$1,096	\$163	\$933	\$0	\$0.72	\$933		\$3,732	\$3,732	\$933	\$0.72	\$0		0.00	
TC50%	\$1,827	4	4	2	1,304	\$1,827	\$163	\$1,664	\$0	\$1.28	\$1,664		\$6,656	\$6,656	\$1,664	\$1.28	\$0		0.00	
TC60%	\$2,193	18	4	2	1,304	\$2,193	\$163	\$2,030	\$0	\$1.56	\$2,030		\$36,540	\$36,540	\$2,030	\$1.56	\$0		0.00	
TC70%	\$2,558	10	4	2	1,304	\$2,558	\$163	\$2,395	\$0	\$1.84	\$2,395		\$23,950	\$23,950	\$2,395	\$1.84	\$0		0.00	
TC30%	\$982	4	3	2	1,059	\$982	\$137	\$845	\$0	\$0.80	\$845		\$3,380	\$3,380	\$845	\$0.80	\$0		0.00	
TC50%	\$1,638	3	3	2	1,059	\$1,638	\$137	\$1,501	\$0	\$1.42	\$1,501		\$4,503	\$4,503	\$1,501	\$1.42	\$0		0.00	<u> </u>
TC60%	\$1,965	18	3	2	1,059	\$1,965	\$137	\$1,828	\$0	\$1.73	\$1,828		\$32,904	\$32,904	\$1,828	\$1.73	\$0		0.00	<u> </u>
TC70%	\$2,293	11	3	2	1,059	\$2,293	\$137	\$2,156	\$0	\$2.04	\$2,156		\$23,716	\$23,716	\$2,156	\$2.04	\$0		0.00	ļ
TOTALS /	AVERAGE	300			302,400				\$0	\$1.69	\$1,702		\$510,655	\$510,655	\$1,702	\$1.69	\$0	\$0	\$0.00	(\$1,702)

\$6,127,860 \$6,127,860

PRO FORMA ANALYSIS & DEVELOPMENT COSTS

					KO I OKN	17 7	INALI SIS 6	X DL V LLO	I MILITI	.0313			
						DIFF	APP - Orig	Owner CC	\$ DIFF				
POTENTIAL GROSS RENT						0%	\$4,529,664	\$6,127,860	\$0				
Secondary Income Other Income: -		Per Unit/Month	\$20.00	\$72,000		0% 01V/0!	\$72,000 \$0	\$72,000 \$0	\$0 \$0				Per Unit Per Mont
Other Income:)IV/0!	\$0	\$0	\$0 \$0				Per Unit Per Month Per Unit Per Month
POTENTIAL GROSS INCOME				\$6,199,860 \$		0%	\$4,601,664	\$6,199,860	\$0			φ0.00	T GI GIIIT GI MGIII
Vacancy & Collection Loss		% of PGI	-7.5%	(\$464,990)		0%	(345,125)	(464,990)	\$0			-7.5%	% of PGI
EO/Non-Rental Units/Concessions		,		\$0)IV/0!	-	-	\$0				,
EFFECTIVE GROSS INCOME						.00%	\$4,256,539	\$5,734,871	\$0				
EXPENSES	% of EGI	Per Unit	Per SF								Per SF	Per Unit	% of EGI
General & Administrative	3.99%	\$762	\$0.76	\$228,594	\$150,000 2	24%	\$150,000	\$284,500	\$55,906		\$0.94	\$948	4.96%
Management	4.00%	\$765	\$0.76	\$229,395	\$170,262	0%	\$170,262	\$229,600	\$205		\$0.76	\$765	4.00%
Payroll & Payroll Tax	11.11%	\$2,123	\$2.11	\$637,031	\$420,000 -	-2%	\$420,000	\$625,000	(\$12,031)		\$2.07	\$2,083	10.90%
Repairs & Maintenance	3.57%	\$682	\$0.68	\$204,614	\$270,000 -	10%	\$270,000	\$184,600	(\$20,014)		\$0.61	\$615	3.22%
Electric/Gas	1.83%	\$349	\$0.35	\$104,805		31%	\$51,000	\$137,000	\$32,195		\$0.45	\$457	2.39%
Water, Sewer, & Trash	4.08%	\$780	\$0.77	\$233,933		38%	\$84,000	\$145,000	(\$88,933)		\$0.48	\$483	2.53%
Property Insurance	4.14%	\$792	\$0.79			0%	\$115,500	\$237,637	\$0		\$0.79	\$792	4.14%
Property Tax 0%	0.00%	\$0	\$0.00	\$0 \$75,000)IV/0!	\$0 \$75,000	\$0	\$0		\$0.00	\$0	0.00%
Reserve for Replacements Cable TV	1.31%	\$250 \$0	\$0.25	\$75,000		0% 01V/0!	\$75,000	\$75,000 \$0	\$0 \$0		\$0.25	\$250 \$0	0.00%
Supportive service contract fees	1.24%	\$237	\$0.00 \$0.23	\$71,000		0%	\$36,000	\$71,000	\$0 \$0		\$0.00 \$0.23	\$237	1.24%
TDHCA Compliance fees	0.21%	\$40	\$0.04	\$12,000		0%	\$12,000	\$12,000	\$0		\$0.04	\$40	0.21%
TDHCA Bond Administration Fees (TDHCA as Bond Is	0.00%	\$0	\$0.00	\$0)IV/0!	\$3,500	\$0	\$0		\$0.00	\$0	0.00%
Security	1.34%	\$256	\$0.25	\$76,849	\$0	0%	\$0	\$77,000	\$151		\$0.25	\$257	1.34%
Other	0.00%	\$0	\$0.00	\$0)IV/0!	\$0	\$3,500	\$3,500		\$0.01	\$12	0.06%
TOTAL EXPENSES	36.81%	\$7,036	\$6.98			1.4%	\$1,387,262	\$2,081,837	(\$29,020)		\$6.88	\$6,939	36.30%
NET OPERATING INCOME	63.19%	\$12,080	\$11.98	\$3,624,013 \$3	2,869,277).8%	\$2,869,277	\$3,653,034	\$29,020		\$12.08	\$12,177	63.70%
<u>DEBT</u>													
First Lien: Travis County Housing Finance Corporation				\$2,327,716	\$2,481,381	2%	\$2,481,381	\$2,371,438	\$43,722				
Other: Adjustments to Debt Per §11.302(c)(2)				\$107,587		'ALUE!	\$0		#VALUE!				
TOTAL DEBT SERVICE				\$2,435,304 \$3	2,481,381 -	-3%	\$2,481,381	\$2,371,438	(\$63,866)				
NET CASH FLOW				\$1,188,709	\$387,896	8%	\$387,896	\$1,281,596	\$92,886				
AGGREGATE DEBT COVERAGE RATIO				1.49	1.16		1.16	1.54					
RECOMMENDED DEBT COVERAGE RATIO								1.50					
CONSTRUCTION COST	% of TOTAL	Per Unit	Per SF	TDHCA CC TDH	ICA -Prior		APP - Orig	Owner CC			Per SF	Per Unit	% of TOTAL
Land Acquisition	6.64%	\$15,900	\$15.77	\$4,770,000 \$-	4,770,000	0%	\$4,770,000	\$4,770,000	\$0		\$16	\$15,900	6.59%
Building Acquisition	0.00%	\$0	\$0.00	\$0)IV/0!	\$0	\$0	\$0		\$0	\$0	0.00%
Closing costs & acq. legal fees	0.57%	\$1,372	\$1.36			0%	\$309,216	\$411,569	\$0		\$1	\$1,372	0.57%
Off-Sites	2.46%	\$5,895	\$5.85			0%	\$2,251,200	\$1,768,621	(\$0)		\$6	\$5,895	2.44%
Sitework Site Amenities	11.20%	\$26,831	\$26.62		1,327,000	18%	\$4,974,144 \$1,327,000	\$6,620,254	(\$1,428,926)		\$22	\$22,068	9.15%
Other Construction Cost				4)IV/0!	\$1,327,000		\$0				
Building Costs	35.95%	\$86,105	\$85.42	\$25,831,508 \$2		6%	\$24,530,956	\$27,260,434	\$1,428,926		\$90	\$90,868	37.67%
Contingency					\$956,910 #E)IV/0!	\$956,910		\$0				
Contractor's Fees	6.95%	\$16,636	\$16.50			1%	\$4,765,629	\$5,059,581	\$68,678		\$17	\$16,865	6.99%
Indirect Construction	4.87%	\$11,669	\$11.58	1		0%	\$4,609,403	\$3,500,696	\$0		\$12	\$11,669	4.84%
Developer's Fees 12.30% Financing	9.25% 20.34%	\$22,163 \$48,717	\$21.99 \$48.33			0% 0%	\$6,230,000 \$6,030,549	\$6,649,000 \$14,615,078	\$0 \$0		\$22 \$48	\$22,163 \$48,717	9.19% 20.20%
Reserves	1.76%	\$4,213	\$4.18			36%	\$1,744,244	\$1,714,000	\$450,000		\$6	\$5,713	2.37%
TOTAL COST	100%	\$239,502	\$238			1%	\$62,499,251		\$518,678		\$239	\$241,231	100%
Construction Cost Recap	49.62%	\$118,831	\$117.89	\$35,649,309				\$35,649,309			\$117.89	\$118,831	49.26%
SOURCES OF FUNDS									% TDC		RECOMMENDED		
First Lien: Travis County Housing Finance Corporatio	58%	\$140,000	\$139		1,450,000 -	-1%	\$41,450,000	\$42,000,000	58%		\$42,000,000	Developer F	ee Available
Other: Adjustments to Debt Per §11.302(c)(2)	3%	\$6,471	\$6	\$1,941,247)IV/0!	\$0	\$0	3%		1,941,247	\$6,64	9,000
Other:	0%	\$0	\$0	\$0)IV/0!	\$0	\$0	0%		0		
HTC Equity: PNC Bank, National Association	31%	\$74,073	\$73			19%	\$17,651,490	\$20,966,795	31%		22,221,967		
NRP Residences at Howard Lane SPE SLP LLC, a Deli GP Equity - TCHFC Howard Lane GP LLC, a Texas lim	0% 0%	\$3 \$0	\$0 \$0	\$1,000 \$51)IV/0!)IV/0!	-	\$1,000 \$51	0% 0%		1,000		
- Interest Earned	1%	\$2,632	\$0 \$3	\$789,516)IV/0!		\$0	1%		789,516		
NRP Loan Star Development LLC	5%	\$12,655	\$13	\$3,796,412)IV/0!	\$0	\$3,796,412	5%		3,796,412	% of Dev. F	ee Deferred
Deferred Developer Fee: 25% TCHFC Howard Lane	2%	\$3,668	\$4		3,397,761 -	65%	\$3,397,761	\$5,604,975	2%		1,100,362		7%
Additional (Excess) Funds Req'd	0%	\$0	\$0	\$0)IV/0!	\$0	\$0	0%		0		tive Cash Flow
TOTAL SOURCES				\$71,850,555 \$65	2,499,251 -	16%	\$62,499,251	\$72,369,233	100%		\$71,850,555	\$24,22	29,127

MULTIFAMILY COMPARATIVE ANALYSIS (continued)

The Residences at Howard Lane (The Element), Austin, # 21456

PROPOSED PAYMENT COMPUTATION

First Lien: Travis County Housing Finance Corporation	\$42,000,000	Amort	480
Int Rate	4.69%	DCR	1.56
Other: Adjustments to Debt Per §11.302(c)(2)	\$0	Amort	480
Int Rate	4.69%	DCR	1.49
Other:	\$0	Amort	0
Int Rate	0.00%	DCR	1.49

RECOMMENDED FINANCING STRUCTURE: APPLICANT'S NOI

First Lien: Travis County Housing Finance Corporation
Other: Adjustments to Debt Per §11.302(c)(2)
Other:
TOTAL DEBT SERVICE

\$2,327,716
107,587
0
\$2,435,304

First Lien: Travis County Housing Finance Corporation	\$42,000,000	Amort	480
Int Rate	4.69%	DCR	1.57

Other: Adjustments to Debt Per §11.302(c)(2)	\$1,941,247	Amort	480
Int Rate	4.69%	Aggregate DCI	1.50

Other:	\$0	Amort	0
Int Rate	0.00%	Aggregate DCF	1.50

LONG TERM OPERATING PRO FORMA

	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 25	YEAR 30	YEAR 35	YEAR 40
EFFECTIVE GROSS INCOME	\$5,734,871	\$5,849,568	\$5,966,559	\$6,085,890	\$6,207,608	\$6,853,701	\$7,567,040	\$8,354,623	\$9,224,179	\$10,184,239	\$11,244,223	\$12,414,531
LESS: TOTAL EXPENSES	2,081,837	2,141,787	2,203,701	2,267,425	\$2,333,013	2,690,897	\$3,104,356	3,582,094	4,134,184	4,772,287	5,509,905	6,362,666
NET OPERATING INCOME	\$3,653,034	\$3,707,781	\$3,762,859	\$3,818,465	\$3,874,595	\$4,162,804	\$4,462,684	\$4,772,530	\$5,089,996	\$5,411,952	\$5,734,318	\$6,051,865
LESS: DEBT SERVICE	2,435,304	2,435,304	2,435,304	2,435,304	2,435,304	2,435,304	2,435,304	2,435,304	2,435,304	2,435,304	2,435,304	2,435,304
NET CASH FLOW	\$1,217,730	\$1,272,477	\$1,327,555	\$1,383,162	\$1,439,291	\$1,727,500	\$2,027,380	\$2,337,226	\$2,654,692	\$2,976,648	\$3,299,014	\$3,616,561
CUMULATIVE NET CASH FLOW	\$1,217,730	\$2,490,207	\$3,817,762	\$5,200,923	\$6,640,214	\$14,696,358	\$24,229,127	\$35,291,994	\$47,928,036	\$62,166,307	\$78,017,436	\$95,468,287
DEFERRED DEVELOPER FEE BALANCE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
DCR ON UNDERWRITTEN DEBT (Must-Pay)	1.50	1.52	1.55	1.57	1.59	1.71	1.83	1.96	2.09	2.22	2.35	2.49
EXPENSE/EGI RATIO	36.30%	36.61%	36.93%	37.26%	37.58%	39.26%	41.02%	42.88%	44.82%	46.86%	49.00%	51.25%

HTC ALLOCATION ANALYSIS - The Residences at Howard Lane (The Element), Austin, # 21456

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	ACQUISITION	ACQUISITION	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost	-			-	•	
Purchase of land	\$4,770,000	\$4,770,000				
Purchase of buildings	\$0	\$0				
Closing costs & Acq. Legal Fees	\$411,569	\$411,569				
Off-Site Improvements	\$1,768,621	\$1,768,621			\$1,768,621	\$1,768,621
Sitework	\$6,620,254	\$8,049,180			\$6,620,254	\$8,049,180
Building Costs	\$27,260,434	\$25,831,508			\$27,260,434	\$25,831,508
Contingency	\$0	\$0				
Contractor's Fees	\$5,059,581	\$4,990,903			\$4,990,903	\$4,990,903
Indirect Construction	\$3,500,696	\$3,500,696	\$0	\$0	\$3,270,836	\$3,270,836
Interim Financing	\$14,615,078	\$14,615,078	\$0	\$0	\$10,134,729	\$10,134,729
Developer Fees						
Developer Fees	\$6,649,000	\$6,649,000	\$0	\$0	\$6,649,000	\$6,649,000
Development Reserves	\$1,714,000	\$1,264,000				
TOTAL DEVELOPMENT COSTS	\$72,369,233	\$71,850,555	\$0	\$0	\$60,694,777	\$60,694,777
Deduct from Basis:						
Describe:						

Deduct from Basis:								
Describe:								
Describe:								
Describe:								
Describe:								
Describe:				\$0	\$0			
TOTAL ELIGIBLE BASIS		\$0	\$0	\$60,694,777	\$60,694,777			
High Cost Area Adjustment				100%	100%			
TOTAL ADJUSTED BASIS		\$0	\$0	\$60,694,777	\$60,694,777			
Applicable Fraction		100%	100%	100%	100%			
TOTAL QUALIFIED BASIS		\$0	\$0	\$60,694,777	\$60,694,777			
Applicable Percentage		0.00%	0.00%	4.00%	4.00%			
TOTAL AMOUNT OF TAX CREDITS		\$0	\$0	\$2,427,791	\$2,427,791			

Syndication Rate 0.9153 \$0 \$0 \$22,221,968 \$22,221,968

 Total Tax Credits (Eligible Basis Method)
 \$2,427,791
 \$2,427,791

 Syndication Proceeds
 \$22,221,968
 \$22,221,968

Originally Approved Tax Credits \$1,912,595

Syndication Proceeds \$17,506,294

Requested Tax Credits \$2,430,538 Syndication Proceeds \$22,247,113

Gap of Syndication Proceeds Needed \$23,322,329

Total Tax Credits (Gap Method) \$2,548,008

Recommended Tax Credits 2,427,791

Syndication Proceeds \$22,221,967