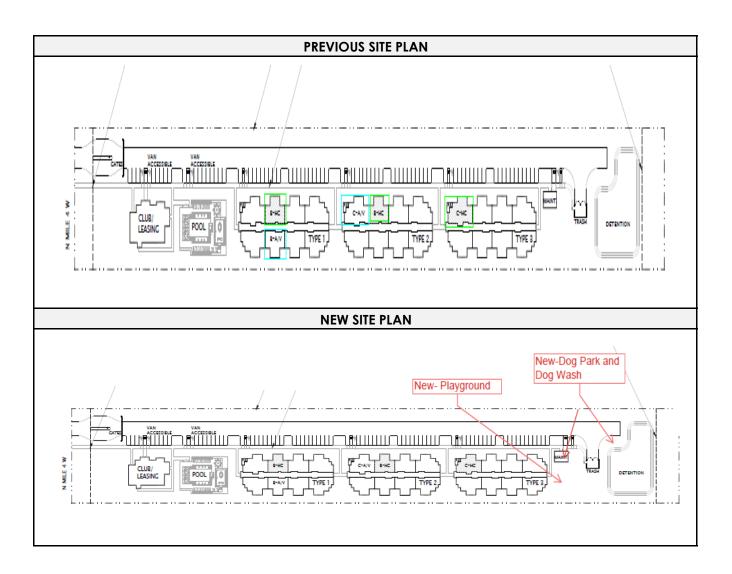


Real Estate Analysis Division September 23, 2025

			Adden	dum to U	nderwrit	ing Report							
TDHCA App	olication #	23027	•	Program	(s):		9% H	TC					
			The	Landing	at San	Felipe							
Address/Lo	Address/Location: SEQ of Mile 17 N and N mile 4 W												
City:	•	Edcouch		Co	untv:	Hido	alao	Zip:	78538				
	ity: Edcouch County: Hidalgo Zip:78538												
	APPLICATION HISTORY												
	Report Date PURPOSE												
	/23/25 Amendment Request /29/23 Initial Underwriting Report												
06/	29/23	Initial Und	derwriting	g Report									
				ALLO	CATION								
		Pre	evious A	llocation			RECOM/	MENDATION					
TDHCA Prog	gram	Amount	Rate	Amort	Term	Amount	Rate	Amort T	erm Lien				
LIHTC (9% Cr	redit)	\$1,578,251				\$1,578,251							
			(CONDITION	ONS STA	ATUS							
				PREVIOUS	SET-ASI	DES							
			TDHO	CA SET-ASI		TC LURA							
		e Limit			Limit		Numb	er of Units					
	60% 0	of AMI		60% (of AMI			45					
				CURRENT	CET ACI	DEC							
				CURRENT	2EI-A3II	DE2							
			TDH	CA SET-ASI	DES for H	TC LURA							
	Ind	come Limit			nt Limit		lumber	of Units					
	6	0% of AMI		60%	of AMI		48						
						1							



ANALYSIS

23027 The Landing at San Felipe received a \$1,578,251 LIHTC award in 2023.

The applicant has submitted a Material Application Amendment request related to:

- increase in unit sizes;
- addition of a pump, pump house and pavilion;
- increase in total square footage of common area;
- increase in the total number of parking spaces;
- addition of a playground, dog park/dog wash and;
- conversion of three market rate units to 60% AMI units.

Unit Sizes

The types and unit sizes increased from the original application. The number of units per bedroom size did not change. The Applicant previously had 48 units but three of the units were Market Rent units now converting them to HTC units.

The unit sizes have increased, and two additional types of units were incorporated into the site design. These adjustments do not exceed the 3% provided for in the Post Award Activities Manual.

Bedroom	NRA											
2-BR	TC60	21	1,051									
2-BR	TC60	2	1,059									
2-BR	MR	1	1,051									
3-BR	TC60	21	1,253									
3-BR	TC60	1	1,274									

48

1,253

55,333

PREVIOUS

Bedroom	Current	# of Units	NRA
2-BR	TC60	20	1,066
2-BR	TC60	2	1,061
2-BR	TC60	2	1,072
3-BR	TC60	22	1,276
3-BR	TC60	1	1,270
3-BR	TC60	1	1,287
	Total	48	56,215

PROPOSED

Unit NRA Increase

sf 882

<u>Pump House and Water Pump</u>

Total

3-BR

Upon initial construction, water flow tests were conducted at the site. Recommendations were made by both the Civil and MEP engineers that a water pump was necessary to provide adequate water supply to all buildings to ensure adequate pressure for the fire suppression systems and for the comfort of the residential units. A water pump and pump house were incorporated into the site design.

Common Area Square Footage

The application preliminary site plan did not include the pavilion. The modifications resulted in a net increase of 578 square feet - approximately 4.15% in total common area space. A comparison of the common amenity spaces is provided in the chart below. The increase in common area space aligns with the intent to enhance resident services and amenities. The loss of square footage in the clubhouse was to address a framing problem in which the exterior columns on the porches were moved over 3.5 inches for a total net loss of 22 square feet.

	Application SF	As-Built SF
Clubhouse	4,069	4,047
Pavillion	-	600
Breezeway/Stairs	9864	9864
Total	13,933*	14,511

^{*}Please note, the application contained the maintenance shop of 600 SF included in the common area calculation which equated to 14,533 SF. The maintenance shop should not have been included in the application calculation. The actual amount of common area square footage should have been 13,933 in the application, as reflected in the table above.

Parking

The development's parking was increased from 82 spaces to 112 spaces, within the north side of the property, as the property has no available street parking. This new design incorporated into the site increased the parking ratio from 1.5 per unit to 2.3 per unit.

The Applicant is meeting the parking requirement.

Pavilion, Playground, Dog Park

A pavilion was added as an addition amenity to provide a shaded space to sit/eat outdoors and a covered area for the residents to grill. The playground and dog park are additional amenities included to add to the quality of life for the families residing at the property. The addition of the gated playground is located at the end of building 3 near the picnic area and will be shaded

Market Rate Units to 60% AMI affordable Units

The property currently has three market rate units, and this request is for the conversion of these market rate units to 60% AMI units.

Operating Pro Forma

Underwriter is utilizing 2025 program rents.

Utility allowances decreased from \$127 to \$74 for two-bedroom units and decreased from \$155 to \$85 for the three-bedroom units.

Three market rent units are converting to 60% AMI units.

Effective Gross Income increased by \$113k, total expenses increased by \$68k resulting in a Net Operating Income increase of \$45k.

DCR increased from 1.24 to 1.32.

Development Cost

Applicant provided Schedule of Values.

Site Work costs increased by \$410k.

Site Amenities decreased by \$94k.

Building Costs decreased \$495k.

Developer Fee decreased by \$175k.

The land acquisition increased from \$500k to \$525k. A purchase agreement amendment regarding an extension fee was submitted as support for the land acquisition cost increase of \$25k.

Total development costs decreased by \$447k.

Sources of Funds

The Construction and Permanent lender changed from Regions Bank to Stellar Bank.

The Applicant previously had a conventional loan (\$2,895,000 / 5% interest) and Bridge Loan (\$10,870,000 / 7% interest) for a total \$13,765,000.

The loan has now decreased to \$11,960,000 and the interest rate increased to 7.56%.

Permanent loan amount decreased from \$2,895,000 to \$2,560,000. Interest rate increased from 5% to 7.2%. The term decreased from 40-years to 15-years. The .35% MIP fee has been removed.

The equity investor changed from Regions Affordable Housing to RBC Capital Markets. Capital contribution changed from \$13,729,411 to \$13,255,983. Credit price went from \$.87 to \$.84.

Deferred Developer Fee increased from \$383,851 to \$745,595 and pays off in year 11.

Underwriter recommends an annual federal tax credit allocation of \$1,578,251 as previously awarded.

Underwriter:	Travis Mason
Manager of Real Estate Analysis:	Robert Castillo
Director of Real Estate Analysis:	Jeanna Adams

UNIT MIX/RENT SCHEDULE

LOCATION DATA											
CITY:	Edcouch										
COUNTY:	Hidalgo										
Area Median Income	\$63,300										
PROGRAM REGION:	11										
PROGRAM RENT YEAR:	2025										

	UN	NIT DIST	RIBUTIO	N	
# Beds	# Units	% Total	Assisted	MDL	ARP
Eff	-	0.0%	0	0	0
1	1	0.0%	0	0	0
2	24	50.0%	0	0	0
3	24	50.0%	0	0	0
4	ı	0.0%	0	0	0
5	-	0.0%	0	0	0
TOTAL	48	100.0%	-	-	-

Pro Forma ASSUMPTIONS								
Revenue Growth	2.00%							
Expense Growth	3.00%							
Basis Adjust	130%							
Applicable Fraction	100.00%							
APP % Acquisition	4.00%							
APP % Construction	9.00%							
Average Unit Size	1,171 sf							

60%	Income	20%	30%	40%	50%	60%	70%	80%	EO / MR	TOTAL
Average	# Units	1	ı	1	-	48	ı	-	-	48
Income	% Total	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%	100.0%

	UNIT MIX / MONTHLY RENT SCHEDULE																		
нт	С		UNIT	MIX		APPLICABLE PROGRAM RENT			APPLICANT'S PRO FORMA RENTS				TDHCA PRO FORMA RENTS				MARKET RENTS		
Type	Gross Rent	# Units	# Beds	# Baths	NRA	Gross Rent	Utility Allow	Max Net Program Rent	Delta to Max	Rent psf	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent psf	Delta to Max	Under	Underwritten	
TC 60%	\$1,111	20	2	2	1,066	\$1,111	\$74	\$1,037	\$0	\$0.97	\$1,037	\$20,740	\$20,740	\$1,037	\$1	\$0	\$1,147	\$1.08	\$1,147
TC 60%	\$1,111	2	2	2	1,061	\$1,111	\$74	\$1,037	\$0	\$0.98	\$1,037	\$2,074	\$2,074	\$1,037	\$1	\$0	\$1,155	\$1.09	\$1,155
TC 60%	\$1,111	2	2	2	1,072	\$1,111	\$74	\$1,037	\$0	\$0.97	\$1,037	\$2,074	\$2,074	\$1,037	\$1	\$0	\$1,147	\$1.07	\$1,147
TC 60%	\$1,284	22	3	2	1,276	\$1,284	\$85	\$1,199	\$0	\$0.94	\$1,199	\$26,378	\$26,378	\$1,199	\$1	\$0	\$1,295	\$1.01	\$1,295
TC 60%	\$1,284	1	3	2	1,270	\$1,284	\$85	\$1,199	\$0	\$0.94	\$1,199	\$1,199	\$1,199	\$1,199	\$1	\$0	\$1,316	\$1.04	\$1,316
TC 60%	\$1,284	1	3	2	1,287	\$1,284	\$85	\$1,199	\$0	\$0.93	\$1,199	\$1,199	\$1,199	\$1,199	\$1	\$0	\$1,295	\$1.01	\$1,295
TOTALS/AVE	RAGES:	48			56,215				\$0	\$0.95	\$1,118	\$53,664	\$53,664	\$1,118	\$0.95	\$0	\$1,222	\$1.04	\$1,222

ANNUAL POTENTIAL GROSS RENT:	\$643,968	\$643,968	

STABILIZED PRO FORMA

							STABIL	IZED FIRS	T YEAR PR	O FORMA						
		COMPA	RABLES			AP	PLICANT		PRIOR F	REPORT		TDHC	4		VARI	ANCE
	Databa	ase	Hidalgo County Comps		% EGI	Per SF	Per Unit	Amount	Applicant	TDHCA	Amount	Per Unit	Per SF	% EGI	%	\$
POTENTIAL GROSS RENT						\$0.95	\$1,118	\$643,968	\$521,628	\$521,628	\$643,968	\$1,118	\$0.95		0.0%	\$0
App Fees, Deposit Forfeitures,							\$5.00	\$2,880	8,640					1		
Cable, Laundry, Vending & Pet Fees							\$10.00	\$5,760								
Total Secondary Income							\$15.00			8,640	\$8,640	\$15.00			0.0%	\$0
POTENTIAL GROSS INCOME								\$652,608	\$530,268	\$530,268	\$652,608		•		0.0%	\$0
Vacancy & Collection Loss							7.5% PGI	(48,946)	(39,770)	(39,770)	(48,946)	7.5% PGI			0.0%	-
EFFECTIVE GROSS INCOME								\$603,662	\$490,498	\$490,498	\$603,662		•		0.0%	\$0
General & Administrative	\$22,875	\$477/Unit	\$25,169	\$524	3.96%	\$0.43	\$498	\$23,900	\$18,150	\$18,150	\$25,169	\$524	\$0.45	4.17%	-5.0%	(1,269)
Management	\$37,307	7.4% EGI	\$28,760	\$599	5.00%	\$0.54	\$629	\$30,183	\$24,525	\$24,525	\$30,183	\$629	\$0.54	5.00%	0.0%	(0)
Payroll & Payroll Tax	\$56,652	\$1,180/Unit	\$68,362	\$1,424	14.71%	\$1.58	\$1,850	\$88,785	\$88,914	\$88,914	\$88,785	\$1,850	\$1.58	14.71%	0.0%	-
Repairs & Maintenance	\$32,844	\$684/Unit	\$38,510	\$802	4.61%	\$0.49	\$579	\$27,800	\$31,250	\$31,200	\$31,200	\$650	\$0.56	5.17%	-10.9%	(3,400)
Electric/Gas	\$16,833	\$351/Unit	\$9,430	\$196	2.07%	\$0.22	\$260	\$12,500	\$9,300	\$8,271	\$9,430	\$196	\$0.17	1.56%	32.6%	3,070
Water, Sewer, & Trash	\$28,446	\$593/Unit	\$18,153	\$378	4.56%	\$0.49	\$573	\$27,500	\$21,000	\$28,446	\$18,153	\$378	\$0.32	3.01%	51.5%	9,347
Property Insurance	\$27,423	\$0.49 /sf	\$48,602	\$1,013	10.24%	\$1.10	\$1,288	\$61,818	\$30,624	\$30,624	\$61,818	\$1,288	\$1.10	10.24%	0.0%	-
Property Tax (@ 100%) 2.1558	\$33,015	\$688/Unit	\$44,211	\$921	8.53%	\$0.92	\$1,072	\$51,463	\$28,656	\$32,274	\$57,342	\$1,195	\$1.02	9.50%	-10.3%	(5,879)
Reserve for Replacements					1.99%	\$0.21	\$250	\$12,000	\$12,000	\$12,000	\$12,000	\$250	\$0.21	1.99%	0.0%	-
Supportive Services					0.28%	\$0.03	\$35	\$1,675	\$4,699	\$4,699	\$1,675	\$35	\$0.03	0.28%	0.0%	-
TDHCA Compliance fees (\$40/HTC unit)					0.32%	\$0.03	\$40	\$1,920	\$1,800	\$1,800	\$1,920	\$40	\$0.03	0.32%	0.0%	-
TOTAL EXPENSES					56.25%	\$6.04	\$7,074	\$339,544	\$270,918	\$280,903	\$337,675	\$7,035	\$6.01	55.94%	0.6%	1,869
NET OPERATING INCOME ("NOI") 43.75% \$4.70					\$4.70	\$5,502	\$264,118	\$218,580	\$209,595	\$265,987	\$5,541	\$4.73	44.06%	-0.7%	\$ (1,869)	
CONTROLLABLE EXPENSES							\$3,760/Unit					\$3,599/Unit				

CAPITALIZATION / TOTAL DEVELOPMENT BUDGET / ITEMIZED BASIS

The Landing at San Felipe, Edcouch, 9% HTC #23027

			DEBT / GRANT SOURCES																
		APPLICANT'S PROPOSED DEBT/GRANT STRUCTURE										AS UNDERWRITTEN DEBT/GRANT STRUCTURE							
		Cumulat	ive DCR						Prior Und	erwriting						Cumulative			
DEBT (Must Pay)	Fee	UW	Арр	Pmt	Rate	Amort	Term	Principal	Applicant	TDHCA	Principal	Term	Amort	Rate	Pmt	DCR	LTC		
Stellar Bank	0.00%	1.33	1.32	200,581	7.20%	35	15.0	\$2,560,000	\$2,895,000	\$2,895,000	\$2,560,000	15.0	35	7.20%	\$200,581	1.32	15.5%		
Adjustment to Debt Per §11.302(c)(2)	0.00%											15.0	35	7.20%		1.32	0.0%		
CASH FLOW DEBT / GRANTS																			
City of Edcouch		1.33	1.32		0.00%	0	0.0	\$250	\$250	\$250	\$250	0.0	0	0.00%		1.32	0.0%		
				\$200,581	TOT	AL DEBT / GRA	ANT SOURCES	\$2,560,250	\$2,895,250	\$2,895,250	\$2,560,250		TOTAL D	EBT SERVICE	\$200,581	1.32	15.5%		
NET CASH FLOW		\$65,406	\$63,537								APPLICANT	NET OPERA	ATING INCOME	\$264,118	\$63.538	NET CASH	I FLOW		

		EQUITY SOURCES													
	APPLICANT'S PROPOSED EQUITY STRUCTURE								AS	AS UNDERWRITTEN EQUITY STRUCTURE					
				Credit		Prior Und	erwriting		Credit			Annual Credits			
EQUITY / DEFERRED FEES	DESCRIPTION	% Cost	Annual Credit	Price	Amount	Applicant	TDHCA	Amount	Price	Annual Credit	% Cost	per Unit	Allocation	n Method	
RBC Capital Markets	LIHTC Equity	80.0%	\$1,578,251	\$0.84	\$13,255,983	\$13,729,411	\$13,729,411	\$13,255,983	\$0.84	\$1,578,251	80.0%	\$32,880	Previous A	Allocation	
The Landing at San Felipe Development, LLC	Deferred Developer Fees	4.5%	(30% De	eferred)	\$745,595	\$383,851	\$383,851	\$745,593	(30% 🛭	Deferred)	4.5%	Total Develop	er Fee:	\$2,450,000	
Additional (Excess) Funds Req'd		0.0%						\$0			0.0%				
TOTAL EQUITY SOURCES		84.5%			\$14,001,578	\$14,113,262	\$14,113,262	\$14,001,576			84.5%				
TOTAL CAPITALIZATION					\$16,561,828	\$17,008,512	\$17,008,512	\$16,561,826			15-Yr	Cash Flow after De	ferred Fee:	\$409,337	

						DEVELOP	MENT COST	/ ITEMIZE	D BASIS					
		APPLICAI	NT COST / BAS	SIS ITEMS					TDHCA COST / BASIS ITEMS				COST V	ARIANCE
	Eligibl	e Basis				Prior Und	erwriting				Eligible	Basis		•
	Acquisition	New Const. Rehab		Total Costs		Applicant	TDHCA		Total Costs		New Const. Rehab	Acquisition	%	\$
Land Acquisition				\$10,938 / Unit	\$525,000	\$500,000	\$500,000	\$525,000	\$10,938 / Unit				0.0%	\$0
Building Acquisition	\$0			\$ / Unit	\$0	\$0	\$0	\$0	\$ / Unit			\$0	0.0%	\$0
Closing costs & acq. legal fees					\$25,750	\$15,000	\$15,000	\$25,750					0.0%	\$0
Off-Sites		\$0		\$ / Unit	\$0	\$0	\$0	\$0	\$ / Unit		\$0		0.0%	\$0
Site Work		\$1,414,422		\$29,675 / Unit	\$1,424,422	\$1,013,585	\$1,013,585	\$1,568,998	\$32,687 / Unit		\$1,414,422		-9.2%	(\$144,576)
Site Amenities		\$501,784		\$10,454 / Unit	\$501,784	\$596,047	\$596,047	\$495,803	\$10,329 / Unit		\$501,784		1.2%	\$5,981
Building Cost		\$6,219,955	\$110.65 /sf	\$129,582/Unit	\$6,219,955	\$6,715,213	\$6,351,411	\$6,036,359	\$125,757/Unit	\$107.38 /sf	\$6,036,359		3.0%	\$183,596
Contingency		\$468,872	5.76%	5.76%	\$468,872	\$582,739	\$557,273	\$468,872	5.79%	5.90%	\$468,872		0.0%	\$0
Contractor Fees		\$1,151,614	13.38%	13.37%	\$1,151,614	\$1,247,062	\$1,192,564	\$1,151,614	13.44%	13.67%	\$1,151,614		0.0%	\$0
Soft Costs	\$0	\$1,661,114		\$38,360 / Unit	\$1,841,257	\$1,771,524	\$1,771,524	\$1,841,257	\$38,360 / Unit		\$1,661,114	\$0	0.0%	\$0
Financing	\$0	\$1,180,936		\$35,392 / Unit	\$1,698,821	\$1,603,260	\$1,603,260	\$1,698,821	\$35,392 / Unit		\$1,180,936	\$0	0.0%	\$0
Developer Fee	\$0	\$2,442,000	19.38%	19.43%	\$2,450,000	\$2,625,000	\$2,536,517	\$2,450,000	19.50%	19.67%	\$2,442,000	\$0	0.0%	\$0
Reserves				6 Months	\$254,351	\$339,082	\$339,082	\$254,351	6 Months				0.0%	\$0
TOTAL HOUSING DEVELOPMENT COST (UNADJUSTED BASI	S) \$0	\$15,040,697		\$345,038 / Unit	\$16,561,826	\$17,008,512	\$16,476,263	\$16,516,825	\$344,101 / Unit		\$14,857,101	\$0	0.3%	\$45,001
Acquisition Cost	\$0				\$0	\$0								
Contingency		\$0			\$0	\$0								
Contractor's Fee		\$0			\$0	\$0								
Financing Cost		\$0												
Developer Fee	\$0	\$0			\$0	\$0								
Reserves					\$0	\$0								
ADJUSTED BASIS / COS	\$T \$0	\$15,040,697		\$345,038/unit	\$16,561,826	\$17,008,512	\$16,476,263	\$16,516,825	\$344,101/unit		\$14,857,101	\$0	0.3%	\$45,001
					<u> </u>									
TOTAL HOUSING DEVELOPME	NT COSTS (Appli	cant's Uses are	within 5% of TDI	HCA Estimate):		\$16,56	1,826							

CAPITALIZATION / TOTAL DEVELOPMENT BUDGET / ITEMIZED BASIS

	С	REDIT CALCULATION	ON QUALIFIED BASIS	
	Applic	ant	TDI	ICA
	Acquisition	Construction Rehabilitation	Acquisition	Construction
ADJUSTED BASIS	\$0	\$15,040,697	\$0	\$14,857,101
Deduction of Federal Grants	\$0	\$0	\$0	\$0
TOTAL ELIGIBLE BASIS	\$0	\$15,040,697	\$0	\$14,857,101
High Cost Area Adjustment		130%		130%
TOTAL ADJUSTED BASIS	\$0	\$19,552,906	\$0	\$19,314,232
Applicable Fraction	100.00%	100.00%	100%	100%
TOTAL QUALIFIED BASIS	\$0	\$19,552,906	\$0	\$19,314,232
Applicable Percentage	4.00%	9.00%	4.00%	9.00%
ANNUAL CREDIT ON BASIS	\$0	\$1,759,762	\$0	\$1,738,281
CREDITS ON QUALIFIED BASIS	\$1,759,7	762	\$1,73	8,281

	ANNUAL CREDIT CAL	CULATION BASED ON	FINAL ANNUAL LIHTC ALLOCATION					
	APPLICA	NT BASIS	Credit Price \$0.8399	Variance t	o Request			
Method	Annual Credits	Proceeds	Credit Allocation	Credits	Proceeds			
Eligible Basis	\$1,759,762	\$14,780,519						
Needed to Fill Gap	\$1,667,021	\$14,001,576						
Previous Allocation	\$1,578,251	\$13,255,983	\$1,578,251	\$0	\$0			

Long-Term Pro Forma

	Growth											
	Rate	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10	Year 15	Year 20	Year 25	Year 30	Year 35
EFFECTIVE GROSS INCOME	2.00%	\$603,662	\$615,736	\$628,050	\$640,611	\$653,424	\$721,432	\$796,520	\$879,422	\$970,953	\$1,072,011	\$1,183,586
TOTAL EXPENSES	3.00%	\$339,544	\$349,428	\$359,603	\$370,078	\$380,860	\$439,717	\$507,762	\$586,437	\$677,415	\$782,630	\$904,324
NET OPERATING INCOME ("NO	OI")	\$264,118	\$266,307	\$268,447	\$270,534	\$272,564	\$281,715	\$288,758	\$292,985	\$293,538	\$289,381	\$279,262
EXPENSE/INCOME RATIO		56.2%	56.7%	57.3%	57.8%	58.3%	61.0%	63.7%	66.7%	69.8%	73.0%	76.4%
MUST -PAY DEBT SERVICE												
Stellar Bank		\$200,581	\$200,581	\$200,581	\$200,581	\$200,581	\$200,581	\$200,581	\$200,581	\$200,581	\$200,581	\$200,581
Adjustment to Debt Per §11.302(c)(2)											
TOTAL DEBT SERVICE		\$200,581	\$200,581	\$200,581	\$200,581	\$200,581	\$200,581	\$200,581	\$200,581	\$200,581	\$200,581	\$200,581
DEBT COVERAGE RATIO		1.32	1.33	1.34	1.35	1.36	1.40	1.44	1.46	1.46	1.44	1.39
ANNUAL CASH FLOW		\$63,538	\$65,727	\$67,866	\$69,953	\$71,983	\$81,134	\$88,177	\$92,404	\$92,958	\$88,800	\$78,682
Deferred Developer Fee Balance		\$682,055	\$616,329	\$548,462	\$478,509	\$406,526	\$18,437	\$0	\$0	\$0	\$0	\$0
CUMULATIVE NET CASH FLOW	N	\$0	\$0	\$0	\$0	\$0	\$0	\$409,337	\$864,190	\$1,329,534	\$1,783,968	\$2,200,278