

### Real Estate Analysis Division November 10, 2025

#### **Addendum to Underwriting Report**

TDHCA Application	#: <b>25088</b> Program(s): <b>9% HTC</b>	
	Early Pioneer Crossing	
Address/Location:	~401 Old Comanche Rd.	
City: <u>Early</u>	County: Brown	Zip: <u>76802</u>

	APPLICATION HISTORY
Report Date	PURPOSE
11/10/25	State Housing Tax Credit Memo
06/23/25	Initial underwriting

### **ALLOCATION**

	Previo	ous A	llocati	on		RECOMMENDATION									
TDHCA Program	Amount	Int. Rate	Amort	Term	Amount	Int. Rate	Amort	Perm. Term	Perm. Lien	Const. Term	Const . Lien				
State Housing Tax Credits	\$0				\$20,000										
FHTC (9% Credit)	\$1,125,000				\$1,125,000										

## **CONDITIONS STATUS**

Receipt and acceptance by 10% test:

Documentation of final Agreement with the City of Early for the proposed dedication of land and ROW, specifying the total amount of land to be dedicated and including storm water runoff/retention pond plans.

Status: Pending

Should any terms of the proposed capital structure change or if there are material changes to the overall development plan or costs, the analysis must be re-evaluated and adjustment to the credit allocation and/or terms of other TDHCA funds may be warranted.

#### **SET-ASIDES**

TI	DHCA SET-ASIDES for HTC LUR	?A									
Income Limit Rent Limit Number of Units											
30% of AMI	30% of AMI	5									
50% of AMI	50% of AMI	11									
60% of AMI	60% of AMI	36									

#### **ANALYSIS**

The underwriting analysis has been revised based on Applicant's new Schedule of Sources including Applicant's request of \$200k in State Housing Tax Credits over the entire credit period. This is in addition to the \$1,125,000 in annual 9% tax credits they were awarded during initial underwriting.

The distribution of units has changed. The 30% AMGI band has increased from 4 to 5 units. The number of 60% AMGI units has decreased from 37 to 36.

#### **Operating Pro Forma**

The applicant's revised first year stabilized pro forma shows first year management expenses rising by \$1,097, yet they continue to lag local comps by 25%. Program rents have been updated to 2025, which provides an extra \$27k in gross revenue and \$26k in net operating income.

#### **Development Cost**

Total development costs have risen by \$1,245,550. Building Cost increased \$585,970. The applicant provided their Schedule of Values from the GC, Watermark Commercial Contractors, LLC. The single largest driver of cost increases is wood which has more than doubled in cost. The remaining cost increases are spread between Contingency (\$52k), Contractor Fees (\$65k), and Financing Cost (\$54K).

#### **Sources of Funds**

All amounts, terms, and sources of funds have changed except for the §11.9(d)(2)LPS Contribution from Early, Texas. The debt and equity investing is now entirely handled by Regions Bank. The permanent interest rate is down to 5.99% from the previous underwriting's 7%. Conversely, FHTC the syndication rate is up from \$0.78 to \$0.81. SHTC syndication is currently at \$0.62 for \$124K in capital on \$20K in annual SHTC.

Underwriter recommends \$20,000 in annual state housing tax credits as requested by the applicant in addition to the recommended \$1,125,000 in annual federal tax credits previously awarded to the applicant.

Underwriter: Beau Fannon

Manager of Real Estate Analysis: Diamond Unique Thompson

Director of Real Estate Analysis: Jeanna Adams

## **UNIT MIX/RENT SCHEDULE**

## Early Pioneer Crossing, Early, 9% HTC #25088

LOCATION DA	ATA											
CITY: Early												
COUNTY:	Brown											
Area Median Income	\$76,700											
PROGRAM REGION:	2											
PROGRAM RENT YEAR:	2025											

		UNIT	DISTRIB	UTION		
# Beds	# Units	% Total	Assisted	MDL	SHTC	Match
Eff	-	0.0%	0	0	0	0
1	26	50.0%	0	0	0	0
2	26	50.0%	0	0	0	0
3		0.0%	0	0	0	0
4	-	0.0%	0	0	0	0
5	-	0.0%	0	0	0	0
TOTAL	52	100.0%	-	-	_	-

PRO FORMA ASSUMPTIONS	
Revenue Growth	2.00%
Expense Growth	3.00%
Basis Adjust	130%
Applicable Fraction	100.00%
APP % Acquisition	4.00%
APP % Construction	9.00%
Average Unit Size	801 sf

55%	Income	20%	30%	40%	50%	60%	70%	80%	EO / MR	TOTAL
Average	# Units	ı	5	ı	11	36	ı	1	-	52
Income	% Total	0.0%	9.6%	0.0%	21.2%	69.2%	0.0%	0.0%	0.0%	100.0%

							UNIT N	IIX / MOI	NTHLY F	RENT SC	HEDULI	E							
FEDERA	AL HTC		UNIT	MIX		APPLIC	ABLE PR	OGRAM	ı		CANT'S MA RENT	TDHCA	PRO FOR	MA RE	NTS	MARKET RENTS			
Туре	Gross Rent	# Units	# Beds	# Baths	NRA	Gross Rent	Utility Allow					Total Monthly Rent	Rent per Unit	Rent psf	Delta to Max	Underv	vritten	Mrkt Analyst	
TC 30%	\$463	3	1	1	658	\$463	\$66	\$397	\$0	\$0.60	\$397	\$1,191	\$1,191	\$397	\$0.60	\$0	\$1,002	\$1.52	\$1,002
TC 50%	\$772	5	1	1	658	\$772	\$66	\$706	\$0	\$1.07	\$706	\$3,530	\$3,530	\$706	\$1.07	\$0	\$1,002	\$1.52	\$1,002
TC 60%	\$927	18	1	1	658	\$927	\$66	\$861	\$0	\$1.31	\$861	\$15,498	\$15,498	\$861	\$1.31	\$0	\$1,002	\$1.52	\$1,002
TC 30%	\$555	2	2	2	944	\$555	\$88	\$467	\$0	\$0.49	\$467	\$934	\$934	\$467	\$0.49	\$0	\$1,318	\$1.40	\$1,318
TC 50%	\$926	6	2	2	944	\$926	\$88	\$838	\$0	\$0.89	\$838	\$5,028	\$5,028	\$838	\$0.89	\$0	\$1,318	\$1.40	\$1,318
TC 60%	\$1,111	16	2	2	944	\$1,111	\$88	\$1,023	\$0	\$1.08	\$1,023	\$16,368	\$16,368	\$1,023	\$1.08	\$0	\$1,318	\$1.40	\$1,318
TC 60%	\$1,111	2	2	2	953	\$1,111	\$88	\$1,023	\$0	\$1.07	\$1,023	\$2,046	\$2,046	\$1,023	\$1.07	\$0	\$1,329	\$1.39	\$1,329
TOTALS/AVE	RAGES:	52			41,670				\$0	\$1.07	\$858	\$44,595	\$44,595	\$858	\$1.07	\$0	\$1,160	\$1.45	\$1,160

ANNUAL POTENTIAL OPOGO PENT:			
ANNUAL POTENTIAL GROSS RENT:	\$535,140	\$535,140	

\*MFDL units float among Unit Types

### **STABILIZED PRO FORMA**

						STABII	LIZED F	IRST YEA	AR PRO FO	RMA						
	CO	MPARABL	.ES			APP	LICANT		PRIOR F	REPORT	\$9,360 \$15.00 \$544,500 (40,838) 7.5% PGI \$503,663 \$28,678 \$552 \$20,147 \$387 \$71,345 \$1,372 \$33,800 \$650 \$12,953 \$249 \$38,780 \$746 \$38,058 \$732 \$21,523 \$414 \$13,000 \$250 \$6,000 \$115		CA		VARI	ANCE
	Database	Brown, Llano, & Palo Pinto County Comps	Brown County Snr Comps		% EGI	Per SF	Per Unit	Amount	Applicant	TDHCA	Amount	Per Unit	Per SF	% EGI	%	\$
POTENTIAL GROSS RENT						\$1.07	\$858	\$535,140	\$505,500	\$505,500	\$535,140	\$858	\$1.07		0.0%	\$0
App Fees, NSF, Vending							\$15.00	\$9,360	9,360							
Total Secondary Income							\$15.00			9,360	\$9,360	\$15.00			0.0%	\$0
POTENTIAL GROSS INCOME								\$544,500	\$514,860	\$514,860	\$544,500				0.0%	\$0
Vacancy & Collection Loss							7.5% PGI	(40,838)	(38,615)	(38,615)	(40,838)	7.5% PGI			0.0%	-
EFFECTIVE GROSS INCOME								\$503,663	\$476,246	\$476,246	\$503,663				0.0%	\$0
		<b>1</b>				r	,	1			•	1		1		
General & Administrative	\$28,678 \$552/Unit	\$18,289	\$22,283	\$429	5.76%	\$0.70	\$558	\$29,000	\$29,000	\$28,678	\$28,678	\$552	\$0.69	5.69%	1.1%	322
Management	\$27,817 5.9% EGI	\$26,686	\$25,156	\$484	4.00%	\$0.48	\$387	\$20,147	\$19,050	\$19,050	\$20,147	\$387	\$0.48	4.00%	0.0%	1
Payroll & Payroll Tax	\$71,345 \$1,372/Unit	\$65,929	\$43,894	\$844	12.91%	\$1.56	\$1,250	\$65,000	\$65,000	\$71,345	\$71,345	\$1,372	\$1.71	14.17%	-8.9%	(6,345)
Repairs & Maintenance	\$40,538 \$780/Unit	\$31,667	\$44,951	\$864	7.35%	\$0.89	\$712	\$37,000	\$37,000	\$33,800	\$33,800	\$650	\$0.81	6.71%	9.5%	3,200
Electric/Gas	\$12,572 \$242/Unit	\$18,295	\$12,953	\$249	2.78%	\$0.34	\$269	\$14,000	\$14,000	\$12,953	\$12,953	\$249	\$0.31	2.57%	8.1%	1,047
Water, Sewer, & Trash	\$36,335 \$699/Unit	\$37,812	\$38,780	\$746	6.55%	\$0.79	\$635	\$33,000	\$33,000	\$38,780	\$38,780	\$746	\$0.93	7.70%	-14.9%	(5,780)
Property Insurance	\$38,058 \$0.91 /sf	\$26,101	\$24,290	\$467	7.94%	\$0.96	\$769	\$40,000	\$40,000	\$38,058	\$38,058	\$732	\$0.91	7.56%	5.1%	1,942
Property Tax (@ 50%) 2.1987	\$25,783 \$496/Unit	\$23,464	\$13,353	\$257	4.77%	\$0.58	\$462	\$24,000	\$24,000	\$19,151	\$21,523	\$414	\$0.52	4.27%	11.5%	2,477
Reserve for Replacements					2.58%	\$0.31	\$250	\$13,000	\$13,000	\$13,000	\$13,000	\$250	\$0.31	2.58%	0.0%	-
Supportive Services					1.19%	\$0.14	\$115	\$6,000	\$6,000	\$6,000	\$6,000	\$115	\$0.14	1.19%	0.0%	-
TDHCA Compliance fees (\$40/HTC unit)					0.41%	\$0.05	\$40	\$2,080	\$2,080	\$2,080	\$2,080	\$40	\$0.05	0.41%	0.0%	-
TOTAL EXPENSES					56.23%	\$6.80	\$5,447	\$283,227	\$282,130	\$282,895	\$286,363	\$5,507	\$6.87	56.86%	-1.1%	\$ (3,136)
NET OPERATING INCOME ("NOI")					43.77%	\$5.29	\$4,239	\$220,436	\$194,116	\$193,351	\$217,299	\$4,179	\$5.21	43.14%	1.4%	\$ 3,136
CONTROLLABLE EXPENSES							######					######				

#### **CAPITALIZATION / TOTAL DEVELOPMENT BUDGET / ITEMIZED BASIS**

Early Pioneer Crossing, Early, 9% HTC #25088

								DE	BT / GRA	NT SOUR	CES						
			APPLI	CANT'S PRO	POSED DE	ST/GRANT ST	RUCTURE	AS UNDERWRITTEN DEBT/GRANT STRUCTURE									
		Cumula	tive DCR						Prior Und	lerwriting						Cun	nulative
DEBT (Must Pay)	Fee	uw	Арр	Pmt	Rate	Amort	Term	Principal	Applicant	TDHCA	Principal	Term	Amort	Rate	Pmt	DCR	LTC
Regions		1.27	1.29	171,449	5.99%	40	40.0	\$2,600,000	\$2,195,000	\$2,195,000	\$2,600,000	40.0	40.0	5.99%	\$171,449	1.29	20.6%
CASH FLOW DEBT / GRANTS																	
City of Early, TX		1.27	1.29		0.00%	0	0.0	\$250	\$250	\$250	\$250	0.0	0.0	0.00%		1.29	0.0%
				\$171,449	TOTA	L DEBT / GRAI	NT SOURCES	\$2,600,250	\$2,195,250	\$2,195,250	\$2,600,250		TOTAL DE	BT SERVICE	\$171,449	1.29	20.6%
NET CASH FLOW \$45,850 \$48,987											APPLICANT	NET OPERA	TING INCOME	\$220,436	\$48,986	NET CASI	H FLOW

		EQUITY SOURCES											
	APPLICANT'S F	PROPOSED E	QUITY STRU	CTURE				AS UNDERWRITTEN EQUITY STRUCTURE					
				Credit		Prior Underwriting Credit Annual C				Annual Credits			
EQUITY / DEFERRED FEES	DESCRIPTION	% Cost	Annual Credit		Amount	Applicant	TDHCA	Amount	Price	Annual Credit	% Cost	per Unit	Allocation Method
Regions	LIHTC Equity	72.2%	\$1,125,000	\$0.81	\$9,110,678	\$8,773,245	\$8,773,245	\$9,110,678	\$0.8098	\$1,125,000	72.2%	\$21,635	Applicant Request
Regions	SHTC Equity	1.0%	\$20,000	\$0.62	\$124,000	\$0		\$124,000	\$0.6200	\$20,000	1.0%		
Verdite Developments LLC	Deferred Developer Fees 6.2% (57% Deferred) \$778,680				\$778,680	\$399,563	\$399,563	\$778,680	(57% Deferred)		6.2%	Total Develop	per Fee: \$1,358,656
TOTAL EQUITY SOURCES		79.4%			\$10,013,358	\$9,172,808	\$9,172,808	\$10,013,358			79.4%		

TOTAL (	CAPITALIZATION	\$12,613,608	\$11,368,058	\$11,368,058	\$12,613,608	15-Yr Cash Flow after Deferred Fee:	\$118,215	ı

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						L	PEVELOPI	MENT CO	ST / ITEMIZ						
			APPLICA	NT COST / BA	SIS ITEMS					TDHCA	COST / BASI	SITEMS		COST V	ARIANCE
		Eligibl	Eligible Basis			Prior Underw		lerwriting				Eligible	Basis		
	Ac	cquisition	New Const. Rehab	-	Total Costs		Applicant	TDHCA		Total Costs		New Const. Rehab	Acquisition	%	\$
Land Acquisition					\$9,615 / Unit	\$500,000	\$500,000	\$500,000	\$500,000	\$9,615 / Unit				0.0%	\$0
Off-Sites					\$3,173 / Unit	\$165,000	\$100,000	\$100,000	\$165,000	\$3,173 / Unit				0.0%	\$0
Site Work			\$1,021,957		\$22,400 / Unit	\$1,164,807	\$967,000	\$967,000	\$1,164,807	\$22,400 / Unit		\$967,000		0.0%	\$0
Site Amenities			\$185,250		\$3,563 / Unit	\$185,250	\$177,958	\$177,958	\$185,250	\$3,563 / Unit		\$177,958		0.0%	\$0
Building Cost			\$5,436,938	\$130.48 /sf	\$104,557/Unit	\$5,436,938	\$4,850,968	\$5,413,651	\$5,413,651	\$104,109/Unit	\$129.92 /sf	\$5,413,651		0.4%	\$23,287
Contingency			\$475,090	7.15%	6.83%	\$475,090	\$423,215	\$423,215	\$475,090	6.86%	7.00%	\$459,103		0.0%	\$0
Contractor Fees			\$881,737	12.39%	13.17%	\$978,405	\$912,680	\$912,680	\$978,405	13.21%	12.56%	\$881,737		0.0%	\$0
Soft Costs		\$0	\$583,000		\$11,442 / Unit	\$595,000	\$606,000	\$606,000	\$595,000	\$11,442 / Unit		\$583,000	\$0	0.0%	\$0
Financing		\$0	\$1,056,093		\$25,492 / Unit	\$1,325,565	\$1,271,446	\$1,271,446	\$1,325,565	\$25,492 / Unit		\$1,056,093	\$0	0.0%	\$0
Developer Fee		\$0	\$1,349,507	14.00%	13.66%	\$1,358,656	\$1,358,656	\$1,358,656	\$1,358,656	13.69%	14.15%	\$1,349,507	\$0	0.0%	\$0
Reserves					11 Months	\$428,897	\$200,135	\$200,135	\$428,897	11 Months				0.0%	\$0
TOTAL HOUSING DEVELOPMENT COST (UNADJUST	TED BASIS)	\$0	\$10,989,572	\$	242,569 / Unit	\$12,613,608	\$11,368,058	\$11,930,741	\$12,590,321	\$242,122 / Unit	t	\$10,888,048	\$0	0.2%	\$23,287
Acquisition Cost		\$0				\$0	\$0								
Contingency			(\$10,000)			\$0	\$0								
Contractor's Fee			\$0			\$0	\$0								
Financing Cost			\$0												
Developer Fee		\$0	\$0			\$0	\$0								
Reserves						\$0	\$0								
ADJUSTED BAS	SIS / COST	\$0	\$10,979,572		\$242,569/unit	\$12,613,608	\$11,368,058	\$11,930,741	\$12,590,321	\$242,122/unit		\$10,888,048	\$0	0.2%	\$23,287
TOTAL HOUSING DEVELOPMENT COSTS (Applicant's Uses are within 5% of TDHCA Estimate):						\$12,61	3,608								

### CAPITALIZATION / TOTAL DEVELOPMENT BUDGET / ITEMIZED BASIS

Г	С	REDIT CALCULATION	ON ON QUALIFIED BAS	SIS
	Applio	cant	TDF	ICA
	Acquisition	Construction Rehabilitation	Acquisition	Construction
ADJUSTED BASIS	\$0	\$10,979,572	\$0	\$10,888,048
Deduction of Federal Grants	\$0	\$0	\$0	\$0
TOTAL ELIGIBLE BASIS	\$0	\$10,979,572	\$0	\$10,888,048
High Cost Area Adjustment		130%		130%
TOTAL ADJUSTED BASIS	\$0	\$14,273,444	\$0	\$14,154,463
Applicable Fraction	100.00%	100.00%	100%	100%
TOTAL QUALIFIED BASIS	\$0	\$14,273,444	\$0	\$14,154,463
Applicable Percentage	4.00%	9.00%	4.00%	9.00%
ANNUAL CREDIT ON BASIS	\$0	\$1,284,610	\$0	\$1,273,902
CREDITS ON QUALIFIED BASIS	\$1,284	,610	\$1,273	3,902

	ANNUAL CREDIT CAL	CULATION BASED ON	FINAL	ANNUAL LII	HTC ALLOCA	ATION
	APPLICA	NT BASIS	Credit Price	\$0.8098	Variance	to Request
Method	Annual Credits	Proceeds	Credit All	ocation	Credits	Proceeds
Eligible Basis	\$1,284,610	\$10,403,260		-		
Needed to Fill Gap	\$1,221,153	\$9,889,358		-		
Applicant Request	\$1,125,000	\$9,110,678	\$1,125	,000	\$0	\$0

BUILDING COST ESTIMATE										
CATE	GORY	FACTOR	UNITS/SF	PER SF						
Base Cost:	Garden (Up	to 4-story)	41,670 SF	\$100.66	4,194,493					
Adjustments										
Exterior Wall	Finish	3.20%		3.22	\$134,224					
Elderly		9.00%		9.06	377,504					
9-Ft. Ceilings		3.40%		3.42	142,613					
Roof Adjustm	nent(s)			6.46	269,188					
Subfloor				(4.33)	(180,431)					
Floor Cover				3.75	156,263					
Breezeways		\$0.00	0	0.00	0					
Balconies		\$47.40	6,128	6.97	290,467					
Plumbing Fixt	tures	\$1,460	78	2.73	113,880					
Rough-ins		\$715	52	0.89	37,180					
Built-In Applia	ances	\$2,200	52	2.75	114,400					
Exterior Stairs	s	\$4,250	0	0.00	0					
Heating/Cooli	ing			4.11	171,264					
Storage Space	ce	\$0.00	0	0.00	0					
Carports		\$21.40	0	0.00	0					
Garages		\$41.00	0	0.00	0					
Common/Sup	port Area	\$141.08	2,038	6.90	287,515					
Elevators			0	0.00	0					
Other:				0.00	0					
Fire Sprinkler	'S	\$4.60	43,708	4.82	201,057					
SUBTOTAL				151.42	6,309,616					
Current Cost Mu	ultiplier	1.00		0.00	0					
Local Multiplier		1.00		0.00	0					
Reserved					0					
TOTAL BUILDII	NG COSTS			151.42	\$6,309,616					
Plans, specs, surv	ey, bldg permits	3.10%		(4.69)	(\$195,598)					
Contractor's OH	I & Profit	11.10%		(16.81)	(700,367)					
NET BUILDING	COSTS		\$104,109/unit	\$129.92/sf	\$5,413,651					

## **Long-Term Pro Forma**

	Growth												
	Rate	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10	Year 15	Year 20	Year 25	Year 30	Year 35	Year 40
EFFECTIVE GROSS INCOME	2.00%	\$503,663	\$513,736	\$524,010	\$534,491	\$545,180	\$601,923	\$664,572	\$733,741	\$810,110	\$894,426	\$987,519	\$1,090,301
TOTAL EXPENSES	3.00%	\$283,227	\$291,522	\$300,063	\$308,855	\$317,907	\$367,337	\$424,516	\$490,663	\$567,193	\$655,743	\$758,211	\$876,795
NET OPERATING INCOME ("NO	OI")	\$220,436	\$222,213	\$223,948	\$225,636	\$227,274	\$234,586	\$240,056	\$243,078	\$242,917	\$238,683	\$229,308	\$213,506
EXPENSE/INCOME RATIO		56.2%	56.7%	57.3%	57.8%	58.3%	61.0%	63.9%	66.9%	70.0%	73.3%	76.8%	80.4%
MUST -PAY DEBT SERVICE													
Regions		\$171,449	\$171,449	\$171,449	\$171,449	\$171,449	\$171,449	\$171,449	\$171,449	\$171,449	\$171,449	\$171,449	\$171,449
TOTAL DEBT SERVICE		\$171,449	\$171,449	\$171,449	\$171,449	\$171,449	\$171,449	\$171,449	\$171,449	\$171,449	\$171,449	\$171,449	\$171,449
DEBT COVERAGE RATIO		1.29	1.30	1.31	1.32	1.33	1.37	1.40	1.42	1.42	1.39	1.34	1.25
ANNUAL CASH FLOW		\$48,986	\$50,764	\$52,499	\$54,187	\$55,825	\$63,137	\$68,607	\$71,629	\$71,468	\$67,234	\$57,858	\$42,057
Deferred Developer Fee Balance		\$729,694	\$678,930	\$626,431	\$572,244	\$516,419	\$214,730	\$0	\$0	\$0	\$0	\$0	\$0
CUMULATIVE NET CASH FLOV	V	\$0	\$0	\$0	\$0	\$0	\$0	\$118,215	\$471,433	\$830,533	\$1,176,998	\$1,487,338	\$1,732,083

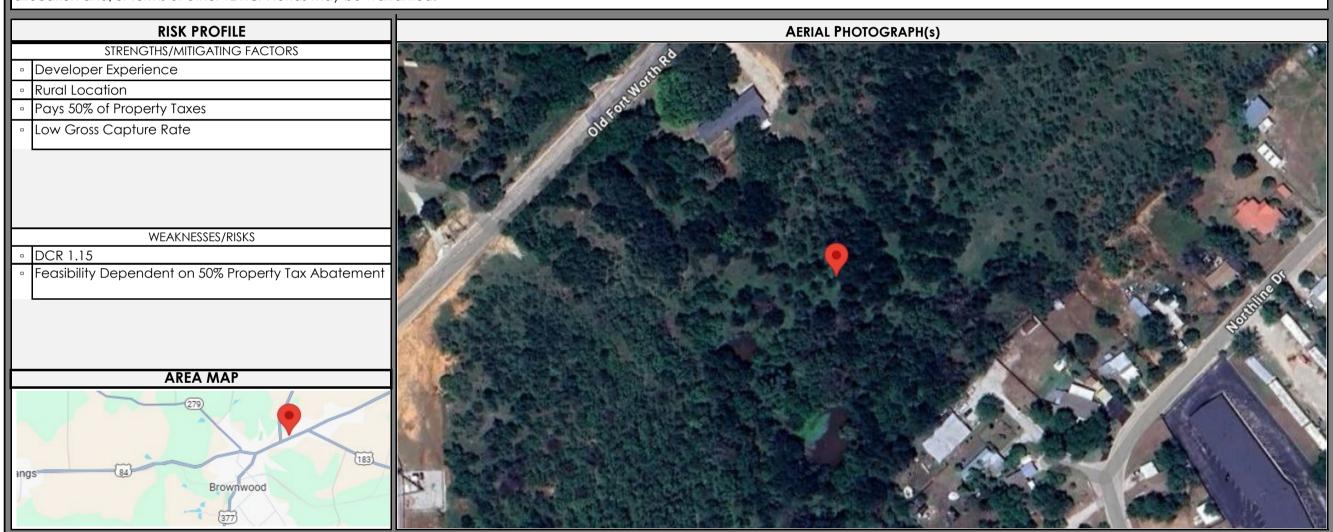
#### **REAL ESTATE ANALYSIS DIVISION** 25088 Early Pioneer Crossing - Application Summary June 23, 2025 **PROPERTY IDENTIFICATION RECOMMENDATION KEY PRINCIPALS / SPONSOR** 25088 **TDHCA Program** Application # Request Recommended FHTC (9% Credit) Karim Jooma of **Early Pioneer Crossing** \$1,125,000 \$1,125,000 \$21,635/Unit Development \$0.78 **Verdite Developments LLC** City / County Early / Brown Region/Area 2 / Rural Consulted by Lora Myrick of **Elderly Limitation Population Betco Housing Lab** Set-Aside General **New Construction** Contractor -Seller -Activity Related Parties No TYPICAL BUILDING ELEVATION/PHOTO **UNIT DISTRIBUTION INCOME DISTRIBUTION** # Beds # Units % Total # Units % Total Income 20% Eff SHIN 26 50% 30% 8% 4 2 26 50% 40% 0% 21% 3 0% 50% 11 4 37 71% 60% 0% -STO 70% **ND ELEVATION END ELEVATION** 0% 80% SIDII 0% MR **TOTAL** 52 100% TOTAL 52 100% 30 Y **PRO FORMA FEASIBILITY INDICATORS** SHIN Pro Forma Underwritten Applicant's Pro Forma Debt Coverage 1.15 Expense Ratio 59.2% SIDII Breakeven Occ. 87.5% Breakeven Rent \$765 \$810 **B/E Rent Margin** Average Rent \$45 STO \$462/unit **Exemption/PILOT** 50% **Property Taxes** REAR ELEVATION \$5,426/unit Controllable \$3,423/unit Total Expense **SITE PLAN MARKET FEASIBILITY INDICATORS** 3.2% Gross Capture Rate (10% Maximum) Highest Unit Capture Rate 10% 2 BR/60% 18 19 Dominant Unit Cap. Rate 7% 1 BR/60% Premiums (↑80% Rents) N/A N/A **Rent Assisted Units DEVELOPMENT COST SUMMARY Costs Underwritten** Applicant's Costs Avg. Unit Size 801 SF 9.9/acre Density \$10K/unit \$500K Acquisition \$116.41/SF **Building Cost** \$93K/uni \$4,8511 \$125K/unit \$6,519K Hard Cost Total Cost \$219K/unit \$11,368K \$1,359k (29% Deferred Paid Year: 1 **Developer Fee** \$913K 30% Boost Contractor Fee Yes

DE	DEBT (Must Pay)					CASH FLOW DEBT / GRANT FUNDS					EQUITY / DEFERRED FEES		
Source	Term	Rate	Amount	DCR	Source	Term	Rate	Amount	DCR	Source	Amount		
KeyBank	15/35	7.00%	\$2,195,000	1.15	City of Early, TX	0/0	0.00%	\$250	1.15	Raymond James	\$8,773,245		
										Verdite Developments LLC	\$399,563		
										TOTAL EQUITY SOURCES	\$9,172,808		
										TOTAL DEBT SOURCES	\$2,195,250		
TOTAL DEBT (Must Pay)			\$2,195,00	00	CASH FLOW DEBT / GRANTS			\$250		TOTAL CAPITALIZATION	\$11,368,058		

### **CONDITIONS**

- Receipt and acceptance by 10% test:
- \* Documentation of final Agreement with the City of Early for the proposed dedication of land and ROW, specifiying the total amount of land to be dedicated and including storm water run-off/retention pond plans.

Should any terms of the proposed capital structure change or if there are material changes to the overall development plan or costs, the analysis must be re-evaluated and adjustment to the credit allocation and/or terms of other TDHCA funds may be warranted.





Real Estate Analysis Division Underwriting Report June 23, 2025

		DEVELOPMENT IDEN	NTIFICATION		
TDHCA Applicat	ion #: <b>25088</b>	Program(s): <b>9%</b>	нтс		
		Early Pioneer C	Crossing		
Address/Location	on: ~401 Old Com	nanche Rd.			
City: Early		County:	Brown	Zip: <u>76</u>	8802
Population:	Elderly Limitation	Program Set-Aside:	General	Area:	Rural
Activity:	New Construction	Building Type:	Garden (Up to 4-story)	Region:	2
Low-Income:	40% at 60%				
Analysis Purpose	e: New Applicati	on - Initial Underwriting			

#### **ALLOCATION**

		REQU	EST		RECOMMENDATION							
TDHCA Program	Amount	Int. Rate	Amort	Term	Amount	Int. Rate	Amort	Perm. Term	Perm Lien	Const. Term	Const Lien	
FHTC (9% Credit)	\$1,125,000				\$1,125,000							

#### **CONDITIONS**

- Receipt and acceptance by 10% test:
  - \* Documentation of final Agreement with the City of Early for the proposed dedication of land and ROW, specifiying the total amount of land to be dedicated and including storm water run-off/retention pond plans.

Should any terms of the proposed capital structure change or if there are material changes to the overall development plan or costs, the analysis must be re-evaluated and adjustment to the credit allocation and/or terms of other TDHCA funds may be warranted.

#### **SET-ASIDES**

	TDHCA SET-ASIDES for HTC LURA									
Income Limit	Rent Limit	Number of Units								
30% of AMI	30% of AMI	4								
50% of AMI	50% of AMI	11								
60% of AMI	60% of AMI	37								

#### **DEVELOPMENT SUMMARY**

This development will be a single story, garden style development tailored to seniors 55+. It will be comprised of 26 one bedroom units and 26 two bedroom units. It will target persons with incomes of 30%, 50%, and 60% AMI.

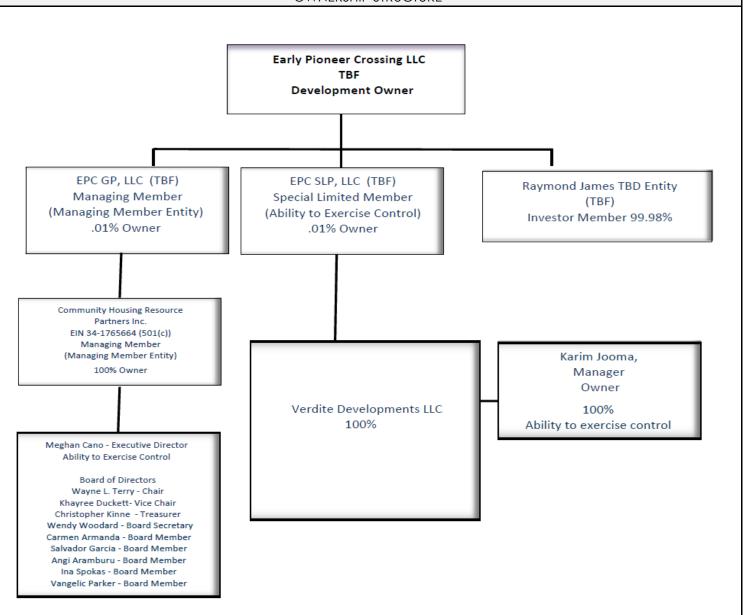
#### **RISK PROFILE**

	STRENGTHS/MITIGATING FACTORS							
	Developer Experience							
0	Rural Location							
0	Pays 50% of Property Taxes							
	Low Gross Capture Rate							

	WEAKNESSES/RISKS
0	DCR 1.15
0	Feasibility Dependent on 50% Property Tax Abatement
0	
0	

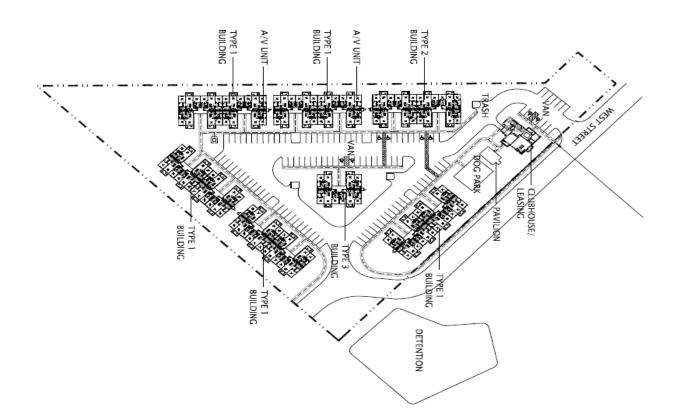
### **DEVELOPMENT TEAM**

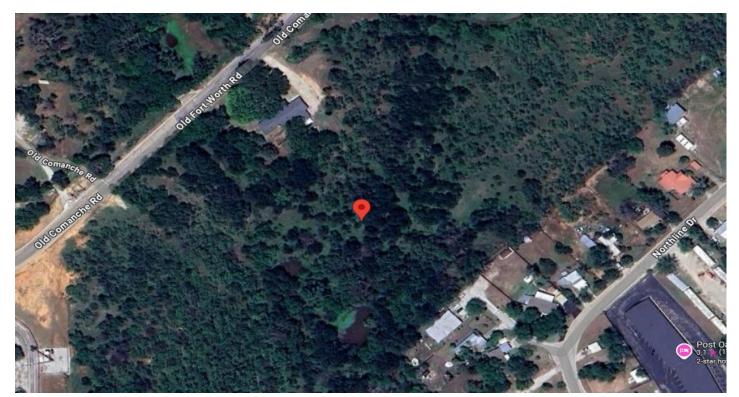
OWNERSHIP STRUCTURE



## **DEVELOPMENT SUMMARY**

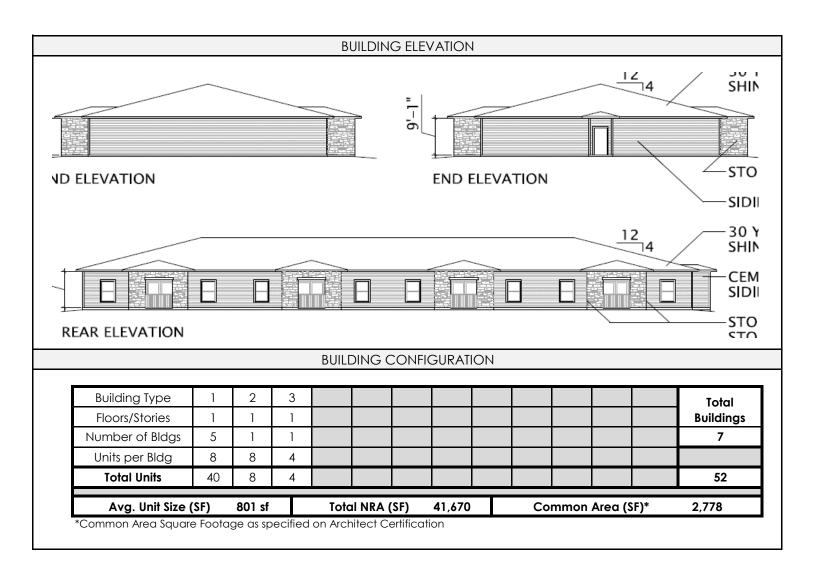
SITE PLAN





Comments:

Developer is providing 112 parking spots as required by the city



		SITE	CONTROL II	NFO				
Site Acreage:	Development Site Site Control: 21.4		res 5.24 <b>A</b> ¢	praisal: N/A	Density:	9.9 units/	acre	
Feasibility Re	port Survey: 21.4	4 Feasi	bility Report E	ngineer's Plan:	5.24 Ex	xisting LURA:	N/A	
Control Type: C	Commercial Contr	act - Unimprove	ed Property	_				
Total Acquisition:	21.44	acres	Cost:	\$500,000				
Development Site:	5.24	acres —	Cost:	\$500,000	<u> </u>	\$9,615	per unit	
Seller: 7 C's Inv	estments LLC							
Buyer: Target E	Builders LLC							
Assignee: Verdite	Developments, LI	.C						
Related-Party Seller/Id	dentity of Interest:	_	No	_				
Comments:								
LURA. It is anticipa	Applicant plans to dedicate the remaining 16.20 acres to the City of Early, Texas, and encumber 5.24 acres in the LURA. It is anticipated that the city will extend West Ave between Old Comanche Rd and Northline Dr in exchange for the developer being allowed to use existing ponds in the dedicated areas as water retention sites for run-off drainage.							
		SITE	INFORMATI	ON				
Flood Zone:	Zone X		Scattere	ad Sitas	No			
Zoning:	GR - General	<u> </u>	nin 100-yr floo		No	_		
_	Residential	<u> </u>	•	·		_		
Re-Zoning Required?	No	<u> </u>	Utilities		Yes	_		
Year Constructed: _	N/A	_	Title	Issues?	No	_		
Current Uses of Subject	ct Site:							
Unimproved land								
	ŀ	HIGHLIGHTS of	ENVIRONME	ental repor	TS			
Provider: Phase E	ngineering				Date:	: 2/1	3/2025	
=	Recognized Environmental Conditions (RECs) and Other Concerns:  The SW corner of the development site is projected to have a 68(db) noise level Comments:							
issued an stateme the completion of	ent pledging to fo						· ·	

	MARKET ANALYSIS						
vider:	Apartment Market Data		Da	te: <u>3/</u>	12/2025		
nary Mar	ket Area (PMA): 615 sq. miles 14 mile equivo	ılent rad	dius				
	AFFORDABLE HOUSING INVENTO	RY					
Competi	itive Supply (Proposed, Under Construction, and Unstabilized)						
File #	Development	PMA?	Туре	Target Population	Comp Units	Tota Units	
23152	Pioneer Crossing	Prossing yes New Construction Elderly 45					
	Ctabilized Afferdable Development in DMA			T	otal Units	552	
	Stabilized Affordable Developments in PMA			lopments	9		
				vorago Oo	cupancy	98%	
	OVERALL DEMAND ANALYSIS		A	verage oc		707	
	OVERALL DEMAND ANALYSIS		rket Analyst			7070	
Total Hou		нтс	rket Analyst Assiste			7070	
-	seholds in the Primary Market Area	HTC 13,28	rket Analyst Assiste			70.0	
-		нтс	rket Analyst Assiste			70.0	
Senior Ho	seholds in the Primary Market Area	HTC 13,28	rket Analyst Assiste			70.0	
Senior Ho	seholds in the Primary Market Area useholds in the Primary Market Area	13,28 6,773	rket Analyst Assiste			70.0	
Senior Hol Potential 10% Extern	seholds in the Primary Market Area useholds in the Primary Market Area  Demand from the Primary Market Area nal Demand Demand from Other Sources	13,28 6,773 2,783 279 0	Assiste Assiste			70.0	
Senior Hol Potential 10% Extern	seholds in the Primary Market Area useholds in the Primary Market Area  Demand from the Primary Market Area nal Demand	13,28 6,773 2,785 279	Assiste Assiste				
Potential 10% Extern	seholds in the Primary Market Area useholds in the Primary Market Area  Demand from the Primary Market Area nal Demand Demand from Other Sources	13,28 6,773 2,783 279 0	Assiste Assiste				
Potential 10% Extern Potential Subject A	seholds in the Primary Market Area useholds in the Primary Market Area  Demand from the Primary Market Area nal Demand Demand Demand from Other Sources  GROSS DEMAND	13,28 6,773 2,783 279 0 3,064	Assiste Assiste				
Potential 10% Extern Potential Subject A	seholds in the Primary Market Area useholds in the Primary Market Area  Demand from the Primary Market Area nal Demand Demand from Other Sources  GROSS DEMAND	13,28 6,773 2,783 279 0 3,064	Assiste Assiste				

		1U	NDERWRITIN	NG ANALY:	SIS of PMA	DE۷	AAND by	AMGI B	AND	
			Market And	alyst						
AMGI Band	Demand	10% Ext	Subject Units	Comp Units	AMGI Band Capture Rate					
30% AMGI	872	87	4	4	1%					
50% AMGI	620	62	11	7	3%					
60% AMGI	1,293	129	37	34	5%					

	Underwriting analysis of Pa								
				Market An	alyst				
Unit Type		Demand	10% Ext	Subject Units	Comp Units	Unit Capture Rate			
1 BR/30%		382	38	2	2	1%			
1 BR/50%		396	40	5	3	2%			
1 BR/60%		495	50	19	17	7%			
2 BR/30%		145	15	2	2	3%			
2 BR/50%		180	18	6	4	5%			
2 BR/60%		312	31	18	17	10%			

## **OPERATING PRO FORMA**

SUMMARY- AS UNDERWRITTEN (Applicant's Pro Forma)								
NOI:	\$194,116	Avg. Rent:	\$810	Expense Ratio:	59.2%			
Debt Service:	\$168,275	B/E Rent:	\$765	Controllable Expenses:	\$3,423			
Net Cash Flow:	\$25,841	UW Occupancy:	92.5%	Property Taxes/Unit:	\$462			
Aggregate DCR:	1.15	B/E Occupancy:	87.5%	Program Rent Year:	2024			

The applicant is achieving a 50% property tax exemption via their inclusion of a Community Housing Development Organization (CHDO) in the GP.

## **DEVELOPMENT COST EVALUATION**

	SUMMARY- AS UNDERWRITTEN (Applicant's Costs)								
Acquisition	\$95,420/ac	\$9,6	515/unit	\$5	00,000	Contractor Fee	\$912,680		
Off-site + Site Work		\$23,9	42/unit	\$1,2	44,958	Soft Cost + Financing	\$1,877,446		
Building Cost	\$116.41/sf	\$93,2	288/unit	\$4,8	50,968	Developer Fee	\$1,358,656		
Contingency	6.94%	\$8,1	39/unit	\$4	23,215	Reserves	\$200,135		
Total Developmen	t Cost \$21	8,616/unit	\$11,3	368,058		Rehabilitation Cost	N/A		

Rural [9% only]

Credit Allocation Supported by Costs:

Qualified for 30% Basis Boost?

Total Development Cost	Adjusted Eligible Cost	Credit Allocation Supported by Eligible Basis
\$11,368,058	\$10,346,224	\$1,210,508

## **UNDERWRITTEN CAPITALIZATION**

INTERIM SOURCES						
Funding Source	Description	Amount	Rate	LTC		
KeyBank	Construction Loan	\$9,000,000	8.50%	79%		
Raymond James	FHTC	\$1,754,649	\$0.78	15%		
City of Early, TX	§11.9(d)(2)LPS Contribution	\$250	0.00%	0%		
Verdite Developments LLC	DDF	\$613,159	0.00%	5%		

\$11,368,058 Total Sources

### PERMANENT SOURCES

		PR	OPOSED	UNDERWRITTEN						
Debt Sour	ce	Amount	Interest Rate	Amort	Term	Amount	Interest Rate	Amort	Term	LTC
KeyBank		\$2,195,000	7.00%	35	15.0	\$2,195,000	7.00%	35	15.0	19%
City of Early,	TX	\$250	0.00%	0	0.0	\$250	0.00%	0	0.0	0%
	Total	\$2,195,250				\$2,195,250				

		PROP	OSED		UNI	UNDERWRITTEN		
Equity & Deferred Fees		Amount	Rate	% Def	Amount	Rate	% TC	% Def
Raymond James		\$8,773,245	\$0.78		\$8,773,245	\$0.78	77%	
Verdite Developments LLC		\$399,563		29%	\$399,563		4%	29%
1	Total .	\$9,172,808			\$9,172,808			
					\$11,368,058	Total Sou	ırces	1

Cre	edit Price Sensitivity based on current capital structure	
\$0.815	Maximum Credit Price before the Development is oversourced	d and allocation is limited
\$0.772	Minimum Credit Price below which the Development would b	pe characterized as infeasible

## CONCLUSIONS

### Recommended Financing Structure:

Gap Analysis:	
Total Development Cost	\$11,368,058
Permanent Sources (debt + non-HTC equity)	\$2,195,250
Gap in Permanent Financing	\$9,172,808

Possible Tax Credit Allocations:	<b>Equity Proceeds</b>	Annual Credits
Determined by Eligible Basis	\$9,440,076	\$1,210,508
Needed to Balance Sources & Uses	\$9,172,808	\$1,176,236
Requested by Applicant	\$8,773,245	\$1,125,000

	RECOMMENDATION					
	Equity Proceeds Annual Credits					
Tax Credit Allocation	\$8,773,245	\$1,125,000				

Deferred Developer Fee	\$399,563	( 29% deferred)
Repayable in	13 years	

#### Recommendation:

The underwriter recommends \$1,125,000 in annual tax credits as requested by the applicant.

Underwriter:	Beau Fannon
Manager of Real Estate Analysis:	Diamond Unique Thompson
Director of Real Estate Analysis:	Jeanna Adams

6/23/25

## **UNIT MIX/RENT SCHEDULE**

LOCATION DA	ATA
CITY:	Early
COUNTY:	Brown
Area Median Income	\$71,600
PROGRAM REGION:	2
PROGRAM RENT YEAR:	2024

		UNIT	UNIT DISTRIBUTION														
# Beds	# Units	% Total	Assisted	MDL	SHTC	Match											
Eff	-	0.0%	0	0	0	0											
1	26	50.0%	0	0	0	0											
2	26	50.0%	0	0	0	0											
3	-	0.0%	0	0	0	0											
4	-	0.0%	0	0	0	0											
5	-	0.0%	0	0	0	0											
TOTAL	52	100.0%	-	-	-	-											

PRO FORMA ASSUMPTIONS	
Revenue Growth	2.00%
Expense Growth	3.00%
Basis Adjust	130%
Applicable Fraction	100.00%
APP % Acquisition	4.00%
APP % Construction	9.00%
Average Unit Size	801 sf

56%	Income	20%	30%	40%	50%	60%	70%	80%	EO/MR	TOTAL
Average	# Units	ı	4	ı	11	37	ı	1	-	52
Income	% Total	0.0%	7.7%	0.0%	21.2%	71.2%	0.0%	0.0%	0.0%	100.0%

							UNIT M	IIX / MO	NTHLY R	RENT SC	HEDULE								
FEDERAL HTC UNIT MIX RENT				ı		CANT'S MA RENT	TDHCA	PRO FOR	RMA REI	NTS	MARKET RENTS								
Туре	Gross Rent	# Units	# Beds	# Baths	NRA	Gross Rent	Utility Allow	Max Net Program Rent	Delta to Max	Rent psf	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent psf	Delta to Max	Under	vritten	Mrkt Analyst
TC 30%	\$435	2	1	1	658	\$435	\$66	\$369	\$0	\$0.56	\$369	\$738	\$738	\$369	\$0.56	\$0	\$1,002	\$1.52	\$1,002
TC 50%	\$726	5	1	1	658	\$726	\$66	\$660	\$0	\$1.00	\$660	\$3,300	\$3,300	\$660	\$1.00	\$0	\$1,002	\$1.52	\$1,002
TC 60%	\$871	19	1	1	658	\$871	\$66	\$805	\$0	\$1.22	\$805	\$15,295	\$15,295	\$805	\$1.22	\$0	\$1,002	\$1.52	\$1,002
TC 30%	\$522	2	2	2	944	\$522	\$88	\$434	\$0	\$0.46	\$434	\$868	\$868	\$434	\$0.46	\$0	\$1,318	\$1.40	\$1,318
TC 50%	\$871	6	2	2	944	\$871	\$88	\$783	\$0	\$0.83	\$783	\$4,698	\$4,698	\$783	\$0.83	\$0	\$1,318	\$1.40	\$1,318
TC 60%	\$1,045	16	2	2	944	\$1,045	\$88	\$957	\$0	\$1.01	\$957	\$15,312	\$15,312	\$957	\$1.01	\$0	\$1,318	\$1.40	\$1,318
TC 60%	\$1,045	2	2	2	953	\$1,045	\$88	\$957	\$0	\$1.00	\$957	\$1,914	\$1,914	\$957	\$1.00	\$0	\$1,329	\$1.39	\$1,329
TOTALS/AVE	RAGES:	52			41,670				\$0	\$1.01	\$810	\$42,125	\$42,125	\$810	\$1.01	\$0	\$1,160	\$1.45	\$1,160

ANNUAL POTENTIAL GROSS RENT:	\$505,500	\$505,500	
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<sup>\*</sup>MFDL units float among Unit Types

## STABILIZED PRO FORMA

						STAB	ILIZED	ZED FIRST YEAR PRO FORMA  APPLICANT TDHCA VARIAI											
		MPARABI	_ES			AP	PLICANT			VARIANCE									
	Databa	ase	Brown, Llano, & Palo Pinto County Comps	Brown County Snr Comps		% EGI	Per SF	Per Unit	Amount	Amount	Per Unit	Per SF	% EGI	%	\$				
POTENTIAL GROSS RENT							\$1.01	\$810	\$505,500	\$505,500	\$810	\$1.01		0.0%	\$				
App Fees, NSF, Vending								\$15.00	\$9,360										
Total Secondary Income								\$15.00		\$9,360	\$15.00			0.0%	\$				
POTENTIAL GROSS INCOME									\$514,860	\$514,860				0.0%	\$				
Vacancy & Collection Loss								7.5% PGI	(38,615)	(38,615)	7.5% PGI			0.0%					
EFFECTIVE GROSS INCOME									\$476,246	\$476,246				0.0%	\$				
General & Administrative	\$28,678	\$552/Unit	\$18,289	\$22,283	\$429	6.09%	\$0.70	\$558	\$29,000	\$28,678	\$552	\$0.69	6.02%	1.1%	32				
Management	\$27,817	5.9% EGI	\$26,686	\$25,156	\$484	4.00%	\$0.46	\$366	\$19,050	\$19,050	\$366	\$0.46	4.00%	0.0%	-				
Payroll & Payroll Tax	\$71,345	\$1,372/Unit	\$65,929	\$43,894	\$844	13.65%	\$1.56	\$1,250	\$65,000	\$71,345	\$1,372	\$1.71	14.98%	-8.9%	(6,34				
Repairs & Maintenance	\$40,538	\$780/Unit	\$31,667	\$44,951	\$864	7.77%	\$0.89	\$712	\$37,000	\$33,800	\$650	\$0.81	7.10%	9.5%	3,20				
Electric/Gas	\$12,572	\$242/Unit	\$18,295	\$12,953	\$249	2.94%	\$0.34	\$269	\$14,000	\$12,953	\$249	\$0.31	2.72%	8.1%	1,04				
Water, Sewer, & Trash	\$36,335	\$699/Unit	\$37,812	\$38,780	\$746	6.93%	\$0.79	\$635	\$33,000	\$38,780	\$746	\$0.93	8.14%	-14.9%	(5,78				
Property Insurance	\$38,058	\$0.91 /sf	\$26,101	\$24,290	\$467	8.40%	\$0.96	\$769	\$40,000	\$38,058	\$732	\$0.91	7.99%	5.1%	1,94				
Property Tax (@ 50%) 2.1987	\$25,783	\$496/Unit	\$23,464	\$13,353	\$257	5.04%	\$0.58	\$462	\$24,000	\$19,151	\$368	\$0.46	4.02%	25.3%	4,84				
Reserve for Replacements						2.73%	\$0.31	\$250	\$13,000	\$13,000	\$250	\$0.31	2.73%	0.0%	_				
Supportive Services						1.26%	\$0.14	\$115	\$6,000	\$6,000	\$115	\$0.14	1.26%	0.0%	_				
TDHCA Compliance fees (\$40/HTC unit)						0.44%	\$0.05	\$40	\$2,080	\$2,080	\$40	\$0.05	0.44%	0.0%	-				
TOTAL EXPENSES						59.24%	\$6.77	\$5,426	\$282,130	\$282,895	\$5,440	\$6.79	59.40%	-0.3% \$	(76				
NET OPERATING INCOME ("NOI")						40.76%	\$4.66	\$3,733	\$194,116	\$193,351	\$3,718	\$4.64	40.60%	0.4%	\$ 76				

# CAPITALIZATION / TOTAL DEVELOPMENT BUDGET / ITEMIZED BASIS

Early Pioneer Crossing, Early, 9% HTC #25088

			DEBT / GRANT SOURCES														
			APPLICANT'S PROPOSED DEBT/GRANT STRUCTURE  AS UNDERV							NDERWRITTE	RWRITTEN DEBT/GRANT STRUCTURE						
		Cumula	tive DCR											Cumulative			
DEBT (Must Pay)	Fee	UW	Арр	Pmt	Rate	Amort	Term	Principal	Principal	Term	Amort	Rate	Pmt	DCR	LTC		
KeyBank		1.15	1.15	168,275	7.00%	35	15.0	\$2,195,000	\$2,195,000	15.0	35.0	7.00%	\$168,275	1.15	19.3%		
CASH FLOW DEBT / GRANTS																	
City of Early, TX		1.15	1.15		0.00%	0	0.0	\$250	\$250	0.0	0.0	0.00%		1.15	0.0%		
				\$168,275	TO	TAL DEBT / GR	ANT SOURCES	\$2,195,250	\$2,195,250		TOTAL	DEBT SERVICE	\$168,275	1.15	19.3%		

NET CASH FLOW	\$25,076	\$25,841	APPLICANT	<b>NET OPERATING INCOME</b>	\$194,116	\$25,841 N	NET CASH FLOW
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		EQUITY SOURCES										
	APPLICANT'S PROPOSED EQUITY STRUCTURE  AS UNDERWRITTEN EQUITY STRUCTURE											
				Credit			Credit			Annual Credits		
EQUITY / DEFERRED FEES	DESCRIPTION	% Cost	Annual Credit	Price	Amount	Amount	Price	Annual Credit	% Cost	per Unit	Allocat	tion Method
Raymond James	LIHTC Equity	77.2%	\$1,125,000	\$0.78	\$8,773,245	\$8,773,245	\$0.7798	\$1,125,000	77.2%	\$21,635	Applica	ant Request
Verdite Developments LLC	Deferred Developer Fees	3.5%	(29% De	eferred)	\$399,563	\$399,563	(29% □	eferred)	3.5%	Total Develop	er Fee:	\$1,358,656
TOTAL EQUITY SOURCES	80.7%			\$9,172,808	\$9,172,808			80.7%				

TOTAL CAPITALIZATION \$11,368,058 \$11,368,058 \$11,368,058 \$15-Yr Cash Flow after Deferred Fee: \$89,789

	Г					DEVEL OP	MENT COST	/ ITEMIZEC	BASIS				
	- 1		APPLICAI	NT COST / BAS	SIS ITEMS	DEVELOI			COST / BASIS	SITEMS		COST V	/ARIANCE
	ľ	Eligible									e Basis		
		Acquisition	New Const. Rehab	Total Costs			Total Costs			New Const. Rehab	Acquisition	%	\$
Land Acquisition					\$9,615 / Unit	\$500,000	\$500,000	\$9,615 / Unit				0.0%	\$0
Building Acquisition		\$0			\$ / Unit	\$0		\$ / Unit			\$0	0.0%	\$0
Off-Sites					\$1,923 / Unit	\$100,000	\$100,000	\$1,923 / Unit				0.0%	\$0
Site Work			\$967,000		\$18,596 / Unit	\$967,000	\$967,000	\$18,596 / Unit		\$967,000		0.0%	\$0
Site Amenities			\$177,958		\$3,422 / Unit	\$177,958	\$177,958	\$3,422 / Unit		\$177,958		0.0%	\$0
Building Cost			\$4,850,968	\$116.41 /sf	\$93,288/Unit	\$4,850,968	\$5,413,651	\$104,109/Unit	\$129.92 /sf	\$4,850,968		-10.4%	(\$562,683)
Contingency			\$419,715	7.00%	6.94%	\$423,215	\$423,215	6.36%	7.00%	\$419,715		0.0%	\$0
Contractor Fees			\$898,190	14.00%	14.00%	\$912,680	\$912,680	12.89%	14.00%	\$898,190		0.0%	\$0
Soft Costs		\$0	\$558,000		\$11,654 / Unit	\$606,000	\$606,000	\$11,654 / Unit		\$558,000	\$0	0.0%	\$0
Financing		\$0	\$1,124,886		\$24,451 / Unit	\$1,271,446	\$1,271,446	\$24,451 / Unit		\$1,124,886	\$0	0.0%	\$0
Developer Fee		\$0	\$1,349,507	15.00%	14.93%	\$1,358,656	\$1,358,656	14.06%	15.00%	\$1,349,507	\$0	0.0%	\$0
Reserves					5 Months	\$200,135	\$200,135	5 Months				0.0%	\$0
TOTAL HOUSING DEVELOPMENT COST (UNADJUST	TED BASIS)	\$0	\$10,346,224		\$218,616 / Unit	\$11,368,058	\$11,930,741	\$229,437 / Unit		\$10,346,224	\$0	-4.7%	(\$562,683)
Acquisition Cost		\$0				\$0							
Contingency			\$0			\$0							
Contractor's Fee			\$0			\$0							
Financing Cost			\$0										
Developer Fee		\$0	\$0			\$0							
Reserves						\$0							
ADJUSTED BAS	SIS / COST	\$0	\$10,346,224		\$218,616/unit	\$11,368,058	\$11,930,741	\$229,437/unit		\$10,346,224	\$0	-4.7%	(\$562,683)
TOTAL HOUSING D	DEVELOPME	NT COSTS (App	licant's Uses are	e within 5% of TD	HCA Estimate):	\$11,36	58,058						

## CAPITALIZATION / TOTAL DEVELOPMENT BUDGET / ITEMIZED BASIS

	CF	CREDIT CALCULATION ON QUALIFIED BASIS									
	Applica	nt	TDH	CA							
	Acquisition	Construction Rehabilitation	Acquisition	Construction							
ADJUSTED BASIS	\$0	\$10,346,224	\$0	\$10,346,224							
Deduction of Federal Grants	\$0	\$0	\$0	\$0							
TOTAL ELIGIBLE BASIS	\$0	\$10,346,224	\$0	\$10,346,224							
High Cost Area Adjustment		130%		130%							
TOTAL ADJUSTED BASIS	\$0	\$13,450,091	\$0	\$13,450,091							
Applicable Fraction	100.00%	100.00%	100%	100%							
TOTAL QUALIFIED BASIS	\$0	\$13,450,091	\$0	\$13,450,091							
Applicable Percentage	4.00%	9.00%	4.00%	9.00%							
ANNUAL CREDIT ON BASIS	\$0	\$1,210,508	\$0	\$1,210,508							
CREDITS ON QUALIFIED BASIS	\$1,210,50	08	\$1,210	0.508							

	ANNUAL CREDIT CAL	CULATION BASED ON	FINAL ANNUAL L	IHTC ALLOCA	TION
	APPLICA	Credit Price \$0.7798	Variance to Request		
Method	Annual Credits	Proceeds	Credit Allocation	Credits	Proceeds
Eligible Basis	\$1,210,508	\$9,440,076			
Needed to Fill Gap	\$1,176,236	\$9,172,808			
Applicant Request	\$1,125,000	\$8,773,245	\$1,125,000	\$0	\$0

	BUI	LDING COS	T ESTIMATE		
CATE	ORY	FACTOR	UNITS/SF	PER SF	
Base Cost:	Garden (U	p to 4-story)	41,670 SF	\$100.66	4,194,493
Adjustments					
Exterior Wall Fi	nish	3.20%		3.22	\$134,224
Elderly		9.00%		9.06	377,504
9-Ft. Ceilings		3.40%		3.42	142,613
Roof Adjustmer	nt(s)			6.46	269,188
Subfloor				(4.33)	(180,431)
Floor Cover				3.75	156,263
Breezeways		\$0.00	0	0.00	0
Balconies		\$47.40	6,128	6.97	290,467
Plumbing Fixtur	res	\$1,460	78	2.73	113,880
Rough-ins		\$715	52	0.89	37,180
Built-In Applian	ces	\$2,200	52	2.75	114,400
Exterior Stairs		\$4,250	0	0.00	0
Heating/Cooling	]			4.11	171,264
Storage Space		\$0.00	0	0.00	0
Carports		\$21.40	0	0.00	0
Garages		\$41.00	0	0.00	0
Common/Suppo	ort Area	\$141.08	2,038	6.90	287,515
Elevators			0	0.00	0
Other:				0.00	0
Fire Sprinklers		\$4.60	43,708	4.82	201,057
SUBTOTAL				151.42	6,309,616
Current Cost Multi	plier	1.00		0.00	0
Local Multiplier		1.00		0.00	0
Reserved					0
TOTAL BUILDING	COSTS			151.42	\$6,309,616
Plans, specs, survey	, bldg permits	3.10%		(4.69)	(\$195,598)
Contractor's OH &	Profit	11.10%		(16.81)	(700,367)
NET BUILDING C	OSTS		\$104,109/unit	\$129.92/sf	\$5,413,651

## **Long-Term Pro Forma**

	Growth											
	Rate	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10	Year 15	Year 20	Year 25	Year 30	Year 35
EFFECTIVE GROSS INCOME	2.00%	\$476,246	\$485,770	\$495,486	\$505,396	\$515,503	\$569,157	\$628,396	\$693,800	\$766,011	\$845,738	\$933,763
TOTAL EXPENSES	3.00%	\$282,130	\$290,403	\$298,921	\$307,690	\$316,719	\$366,026	\$423,068	\$489,064	\$565,428	\$653,795	\$756,060
<b>NET OPERATING INCOME ("N</b>	OI")	\$194,116	\$195,367	\$196,565	\$197,705	\$198,784	\$203,131	\$205,328	\$204,735	\$200,583	\$191,943	\$177,703
EXPENSE/INCOME RATIO		59.2%	59.8%	60.3%	60.9%	61.4%	64.3%	67.3%	70.5%	73.8%	77.3%	81.0%
MUST -PAY DEBT SERVICE												
KeyBank		\$168,275	\$168,275	\$168,275	\$168,275	\$168,275	\$168,275	\$168,275	\$168,275	\$168,275	\$168,275	\$168,275
TOTAL DEBT SERVICE		\$168,275	\$168,275	\$168,275	\$168,275	\$168,275	\$168,275	\$168,275	\$168,275	\$168,275	\$168,275	\$168,275
DEBT COVERAGE RATIO		1.15	1.16	1.17	1.17	1.18	1.21	1.22	1.22	1.19	1.14	1.06
ANNUAL CASH FLOW		\$25,841	\$27,092	\$28,290	\$29,430	\$30,510	\$34,857	\$37,053	\$36,461	\$32,308	\$23,669	\$9,428
Deferred Developer Fee Balance	;	\$373,722	\$346,630	\$318,340	\$288,909	\$258,400	\$92,063	\$0	\$0	\$0	\$0	\$0
<b>CUMULATIVE NET CASH FLO</b>	W	\$0	\$0	\$0	\$0	\$0	\$0	\$89,789	\$274,536	\$445,979	\$583,604	\$661,715