

# Real Estate Analysis Division October 28, 2025

Addendum to Underwriting Report											
TDHCA Application #: 25271 Program(s): 9% HTC											
		Lofts at Birdwell									
Address/Location: ~130 ft. N. of NWC of Sunset Ave. & Birdwell Ln.											
City:	Big Spring	County:	Zip:	79720							
		APPLICA	ATION HISTORY								
Report Date		PURPOSE									
10/28/25	State Credit	State Credit Award Update and Material Amendment Request									
07/22/25	Original LIHTC	Award									

# **ALLOCATION**

	Previ	ous Al	locati	on		RECOMMENDATION								
TDHCA Program	Amount	Int. Rate	Amort	Term	Amount	Int. Rate	Amort	Perm. Term	Perm. Lien	Const. Term	Const. Lien			
State Housing Tax Credits	\$0				\$80,000									
FHTC (9% Credit)	\$1,125,000				\$1,125,000									

## **CONDITIONS STATUS**

Should any terms of the proposed capital structure change or if there are material changes to the overall development plan or costs, the analysis must be re-evaluated and adjustment to the credit allocation and/or terms of other TDHCA funds may be warranted

#### **SET-ASIDES**

TDHCA SET-ASIDES for HTC LURA										
Income Limit	Number of Units									
30% of AMI	30% of AMI	4								
60% of AMI	60% of AMI	35								

#### **ANALYSIS**

In July 2025, the Development was awarded \$1,125,000 in annual 9% Housing Tax Credits. Now Applicant has applied for an additional \$80,000 in annual State Housing Tax Credits.

In conjunction with their application for State Housing Tax Credits, they are also requesting a Material Amendment to address the following:

- Updates to the site plan which combined two (2) residential buildings (from the original 3 building design down to 2) and a 2 space reduction to the total open surface parking (from 91 to 89).
- A reduction in the total NRA from 31,190 SF to 31,167 SF (a decrease of less than 1%).
- An increase in total common area from 6,043 SF to 6,643 SF (an increase of 9.93%).
- An Amendment to the land acquisition contract to reduce the tract being sold from approximately 4.758 acres to the 3.429 acre portion of the original tract that was always to be used for this development. The original application contemplated the purchase of 4.758 acres for \$625K, with 3.429 acres being used for this development and the remaining 1.329 acres being used for a Phase Two. The stated price for the 3.429 acre tract is now \$500K.
- Updates to the financial exhibits (Tabs 24 31, and 35) to account for the application of State Housing Tax Credits ("SHTC") and changes in costs, interest rates, program rent limits, and equity pricing.

The reason for the Material Amendment is the result of value engineering to offset rising material costs and to address topographic concerns by having 1 building instead of 2 on the west side of the site.

#### Site Plan

The site plan was updated to reflect the new building configuration. New Architectural Drawings were also provided to document the proposed changes.

#### **Original Site Plan**



#### **New Site Plan**



#### **Operating Pro Forma**

Applicant reassigned four (4) 60% AMI units to 30% AMI in order to get priority consideration for an SHTC award.

The Rent Schedule was updated with current 2025 Program Rents.

As underwritten, the long-term Pro Forma exhibits a 15-year residual cash flow of \$365K after repayment of deferred developer fee in year 5.

#### **Development Cost**

Originally, a pro-rata allocation of \$460,945 (out of the \$600K Purchase Price) was reflected as the acquisition cost of the 3.429 acres being used for this development. However, the amended contract now reflects a Purchase Price of \$500,000 for the 3.429 acres (a \$39K increase).

The cost of off-site and site work remained unchanged, while site amenities increased by \$37K (36.74%).

Building cost increased by \$205K (5.55%).

Pursuant to the QAP, Underwriter moved Soft Cost Contingency of \$264K to total Contingency. Total Eligible Contingency is now overstated by \$2.6K.

Contractor Fees are overstated by \$18K.

Developer Fee is slightly overstated by \$525.

Total Development Cost increased by \$810K (7.26%).

#### **Sources of Funds**

Proposed capitalization has increased by \$810K (7.62%) to cover additional development costs.

The permanent lender was changed from Key Bank to PNC. Permanent debt was increased by \$285K, but the interest rate decreased from 7.00% to 6.75%. The 15 year term and 35 year amortization remained unchanged.

Applicant also changed equity providers from Key Bank to PNC. The primary HTC equity contribution increased by \$562K (from \$8.8M to \$9.3M), while the equity price increased from \$0.78 to \$0.83.

Applicant added State Housing Credit equity of \$480K for an annual State Housing Tax Credit request of \$80k at a credit price of \$0.60.

Deferred Developer Fee was reduced by \$517K (from \$680,756 to \$163,799).

#### **Recommendation**

Underwriter recommends an annual allocation of \$80,000 in State Housing Tax Credits as requested by Applicant. Furthermore, the original annual allocation of \$1,125,000 in annual 9% Housing Tax Credits is still being recommended.

Underwriter:	Deborah Willson
Manager of Real Estate Analysis:	Gregg Kazak
Director of Real Estate Analysis:	Jeanna Adams

# **UNIT MIX/RENT SCHEDULE**

LOCATION DA	LOCATION DATA										
CITY:	Big Spring										
COUNTY:	Howard										
Area Median Income	\$93,100										
PROGRAM REGION:	12										
PROGRAM RENT YEAR:	2025										

		UNIT	DISTRIB	UTION						
# Beds	# Units	% Total	% Total Assisted MDL SHTC							
Eff	ı	0.0%	0	0	0	0				
1	12	30.8%	0	0	0	0				
2	27	69.2%	0	0	0	0				
3	1	0.0%	0	0	0	0				
4	-	0.0%	0	0	0	0				
5	1	0.0%	0	0	0	0				
TOTAL	39	100.0%	-	-	-	-				

PRO FORMA ASSUMPTIONS								
Revenue Growth	2.00%							
Expense Growth	3.00%							
Basis Adjust	130%							
Applicable Fraction	100.00%							
APP % Acquisition	9.00%							
APP % Construction	9.00%							
Average Unit Size	799 sf							

57%	Income	20%	30%	40%	50%	60%	70%	80%	EO/MR	TOTAL
Average	# Units	1	4	-	-	35	-	-	-	39
Income	% Total	0.0%	10.3%	0.0%	0.0%	89.7%	0.0%	0.0%	0.0%	100.0%

	UNIT MIX / MONTHLY RENT SCHEDULE																		
FEDERA	AL HTC					APPLICABLE PROGRAM APPLICANT'S PRO FORMA RENTS					TDHCA PRO FORMA RENTS				MARKET RENTS				
Туре	Gross Rent	# Units	# Beds	# Baths	NRA	Gross Rent	Utility Allow	Max Net Program Rent	Delta to Max	Rent psf	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent psf	Delta to Max	Under	written	Mrkt Analyst
TC 30%	\$506	2	1	1	660	\$506	\$80	\$426	\$0	\$0.65	\$426	\$852	\$852	\$426	\$0.65	\$0	\$1,350	\$2.05	\$1,350
TC 60%	\$1,012	10	1	1	660	\$1,012	\$80	\$932	\$0	\$1.41	\$932	\$9,320	\$9,320	\$932	\$1.41	\$0	\$1,350	\$2.05	\$1,350
TC 30%	\$607	2	2	2	861	\$607	\$105	\$502	\$0	\$0.58	\$502	\$1,004	\$1,004	\$502	\$0.58	\$0	\$1,650	\$1.92	\$1,650
TC 60%	\$1,215	25	2	2	861	\$1,215	\$105	\$1,110	\$0	\$1.29	\$1,110	\$27,750	\$27,750	\$1,110	\$1.29	\$0	\$1,650	\$1.92	\$1,650
TOTALS/AVE	RAGES:	39		•	31,167		•		\$0	\$1.25	\$998	\$38,926	\$38,926	\$998	\$1.25	\$0	\$1,558	\$1.95	\$1,558

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<sup>\*</sup>MFDL units float among Unit Types

# STABILIZED PRO FORMA

	STABILIZED FIRST YEAR PRO FORMA															
		COMPA	RABLES			API	PLICANT		PRIOR F	REPORT		TDHC	A		VAR	RIANCE
	Databa	ase	Local Comps		% EGI	Per SF	Per Unit	Amount	Applicant	TDHCA	Amount	Per Unit	Per SF	% EGI	%	\$
POTENTIAL GROSS RENT						\$1.25	\$998	\$467,112	\$448,560	\$448,560	\$467,112	\$998	\$1.25		0.0%	\$0
App Fees, NSF, Vending							\$15.00	\$7,020	7,020				•			
Total Secondary Income							\$15.00			7,020	\$7,020	\$15.00			0.0%	\$0
POTENTIAL GROSS INCOME								\$474,132	\$455,580	\$455,580	\$474,132				0.0%	\$0
Vacancy & Collection Loss							7.5% PGI	(35,560)	(34,169)	(34,169)	(35,560)	7.5% PGI			0.0%	
EFFECTIVE GROSS INCOME								\$438,572	\$421,412	\$421,412	\$438,572				0.0%	\$0
General & Administrative	\$21,026	\$539/Unit	\$20,185	\$518	5.47%	\$0.77	\$615	\$24,000	\$25,500	\$21,033	\$21,026	\$539	\$0.67	4.79%	14.1%	2,974
Management	\$21,031	5.9% EGI	\$22,419	\$575	4.00%	\$0.56	\$450	\$17,543	\$16,856	\$16,856	\$17,543	\$450	\$0.56	4.00%	0.0%	0
Payroll & Payroll Tax	\$50,040	\$1,283/Unit	\$68,974	\$1,769	15.96%	\$2.25	\$1,795	\$70,000	\$65,000	\$65,000	\$70,000	\$1,795	\$2.25	15.96%	0.0%	-
Repairs & Maintenance	\$31,182	\$800/Unit	\$23,663	\$607	5.93%	\$0.83	\$667	\$26,000	\$28,000	\$25,350	\$25,350	\$650	\$0.81	5.78%	2.6%	650
Electric/Gas	\$6,966	\$179/Unit	\$9,961	\$255	1.60%	\$0.22	\$179	\$7,000	\$7,000	\$6,968	\$6,966	\$179	\$0.22	1.59%	0.5%	34
Water, Sewer, & Trash	\$27,768	\$712/Unit	\$38,494	\$987	6.33%	\$0.89	\$712	\$27,768	\$25,000	\$27,768	\$27,768	\$712	\$0.89	6.33%	0.0%	(0
Property Insurance	\$27,300	\$0.88 /sf	\$23,854	\$612	7.30%	\$1.03	\$821	\$32,000	\$32,000	\$32,000	\$32,000	\$821	\$1.03	7.30%	0.0%	-
Property Tax (@ 100%) 2.694440	\$21,556	\$553/Unit	\$14,321	\$367	10.41%	\$1.47	\$1,171	\$45,661	\$34,000	\$45,661	\$48,099	\$1,233	\$1.54	10.97%	-5.1%	(2,438
Reserve for Replacements					2.22%	\$0.31	\$250	\$9,750	\$9,750	\$9,750	\$9,750	\$250	\$0.31	2.22%	0.0%	
TDHCA Compliance fees (\$40/HTC unit)					0.36%	\$0.05	\$40	\$1,560	\$1,560	\$1,560	\$1,560	\$40	\$0.05	0.36%	0.0%	
TOTAL EXPENSES					59.58%	\$8.38	\$6,700	\$261,282	\$244,666	\$251,948	\$260,061	\$6,668	\$8.34	59.30%	0.5%	\$ 1,221
NET OPERATING INCOME ("NOI")	ET OPERATING INCOME ("NOI")					\$5.69	\$4,546	\$177,290	\$176,745	\$169,464	\$178,511	\$4,577	\$5.73	40.70%	-0.7%	\$ (1,221

CONTROLLABLE EXPENSES	\$3,968/Unit	\$3,875/Uni	†

#### CAPITALIZATION / TOTAL DEVELOPMENT BUDGET / ITEMIZED BASIS

Lofts at Birdwell, Big Spring, 9% HTC #25271

								DEB	[ / GRANT	SOURCE	S						
			APPL	ICANT'S PRO	POSED DEB	T/GRANT ST	RUCTURE					AS UNDERWRITTEN DEBT/GRANT STRUCTURE					
Cumulative DCR				Prior Und	Prior Underwriting Prior Underwriting			Cum	ulative								
DEBT (Must Pay)	Fee	UW	Арр	Pmt	Rate	Amort	Term	Principal	Applicant	TDHCA	Principal	Term	Amort	Rate	Pmt	DCR	LTC
PNC		1.20	1.19	149,140	6.75%	35	15	\$2,000,000	\$1,715,000	\$1,715,000	\$2,000,000	15	35	6.75%	\$149,140	1.19	16.7%
CASH FLOW DEBT / GRANTS	3																
\$149,140 TOTAL DEBT / GRANT SOURCES \$2,000,000				\$2,000,000	\$1,715,000	\$1,715,000	\$2,000,000		TOTAL DE	BT SERVICE	\$149,140	1.19	16.7%				
NET CASH FLOW		\$29,371	\$28,150								APPLICANT	NET OPERA	TING INCOME	\$177,290	\$28,150	NET CAS	H FLOW

					Е	QUITY SO	URCES						
	APPLICANT	'S PROPOSED E	QUITY STRUC	CTURE		AS UNDERWRITTEN EQUITY STRUCTURE							
				Credit		Prior Und	lerwriting		Credit			Annual Credite per	
EQUITY / DEFERRED FEES	DESCRIPTION	% Cost	Annual Credit	Price	Amount	Applicant	TDHCA	Amount	Price	Annual Credit	% Cost	Credits per Unit	Allocation Method
PNC	LIHTC Equity	78.1%	\$1,125,000	\$0.83	\$9,336,566	\$8,774,123	\$8,774,123	\$9,336,566	\$0.83	\$1,125,000	78.1%	\$28,846	Applicant Request
PNC	SHTC Equity	4.0%	\$80,000	\$0.60	\$479,952	\$0	\$0	\$479,952	\$0.60	\$80,000	4.0%		
Lofts at Birdwell Development, LLC	Deferred Developer Fees	1.4%	(9% De	eferred)	\$163,799	\$680,756	\$680,756	\$145,617	(8% D	eferred)	1.2%	Total Develo	per Fee: \$1,761,256
Additional (Excess) Funds Req'd		0.0%					\$0	\$0			0.0%		
TOTAL EQUITY SOURCES		83.4%			\$9,980,317	\$9,454,879	\$9,454,879	\$9,962,135			83.3%		
TOTAL CAPITALIZATION			_	_	\$11,980,317	£44.4C0.070	£44 400 070	\$44.0C2.42E	_		45.7%	sh Flow after De	eferred Fee: \$365,035

					DF'	VEL OPME	NT COST	/ ITEMIZE	) BASIS					
		APPLICA	NT COST / BA	SIS ITEMS		1220: 1112		,		COST / BASIS	ITEMS		COST V	ARIANCE
	Eligible	Basis				Prior Und	derwriting				Eligible	Basis		
	Acquisition	New Const. Rehab		Total Costs		Applicant	TDHCA		Total Costs		New Const. Rehab	Acquisition	%	\$
Land Acquisition				\$12,821 / Unit	\$500,000	\$460,945	\$460,945	\$500,000	\$12,821 / Unit				0.0%	\$0
Building Acquisition	\$0			\$ / Unit	\$0	\$0	\$0	\$0	\$ / Unit			\$0	0.0%	\$0
Off-Sites		\$0		\$6,410 / Unit	\$250,000	\$250,000	\$250,000	\$250,000	\$6,410 / Unit		\$0		0.0%	\$0
Site Work		\$1,447,500		\$38,077 / Unit	\$1,485,000	\$1,485,000	\$1,485,000	\$1,485,000	\$38,077 / Unit		\$1,447,500		0.0%	\$0
Site Amenities		\$136,738		\$3,506 / Unit	\$136,738	\$100,000	\$100,000	\$136,738	\$3,506 / Unit		\$136,738		0.0%	\$0
Building Cost		\$3,895,029	\$124.97 /sf	\$99,873/Unit	\$3,895,029	\$3,690,211	\$3,744,733	\$3,822,482	\$98,012/Unit	\$122.65 /sf	\$3,822,482		1.9%	\$72,547
Contingency		\$386,174	7.05%	6.70%	\$386,174	\$366,640	\$366,640	\$386,174	6.78%	7.00%	\$378,470		0.0%	\$0
Contractor Fees		\$784,194	13.37%	14.30%	\$879,594	\$824,859	\$824,859	\$851,255	14.00%	13.56%	\$784,194		3.3%	\$28,339
Soft Costs	\$0	\$1,108,434		\$28,639 / Unit	\$1,116,934	\$924,500	\$924,500	\$1,116,934	\$28,639 / Unit		\$1,108,434	\$0	0.0%	\$0
Financing	\$0	\$1,048,211		\$34,984 / Unit	\$1,364,381	\$1,157,770	\$1,157,770	\$1,364,381	\$34,984 / Unit		\$1,048,211	\$0	0.0%	\$0
Developer Fee	\$0	\$1,761,256	20.00%	19.37%	\$1,761,256	\$1,721,882	\$1,721,882	\$1,761,256	19.52%	20.00%	\$1,745,206	\$0	0.0%	\$0
Reserves				6 Months	\$205,211	\$188,072	\$188,072	\$205,211	6 Months				0.0%	\$0
TOTAL HOUSING DEVELOPMENT COST (UNADJUSTED BASIS	\$0	\$10,567,536		\$307,188 / Unit	\$11,980,317	\$11,169,879	\$11,224,401	\$11,879,431	\$304,601 / Unit		\$10,471,235	\$0	0.8%	\$100,886
Acquisition Cost	\$0				\$0	\$0								
Contingency		(\$2,625)			\$0	\$0								
Contractor's Fee		\$0			(\$18,182)	\$0								
Financing Cost		\$0												
Developer Fee	\$0	(\$525)	20.00%		\$0	\$0								
Reserves					\$0	\$0								
ADJUSTED BASIS / COST	\$0	\$10,564,386		\$306,721/unit	\$11,962,135	\$11,169,879	\$11,224,401	\$11,879,431	\$304,601/unit		\$10,471,235	\$0	0.7%	\$82,704

TOTAL HOUSING DEVELOPMENT COSTS (Applicant's Uses are within 5% of TDHCA Estimate):

\$11,962,135

# CAPITALIZATION / TOTAL DEVELOPMENT BUDGET / ITEMIZED BASIS Lofts at Birdwell, Big Spring, 9% HTC #25271

	(	CREDIT CALCULATIO	N ON QUALIFIED BAS	IS
	Appli	icant	TDHC	:A
	Acquisition	Construction Rehabilitation	Acquisition	Construction
ADJUSTED BASIS	\$0	\$10,564,386	\$0	\$10,471,235
Deduction of Federal Grants	\$0	\$0	\$0	\$0
TOTAL ELIGIBLE BASIS	\$0	\$10,564,386	\$0	\$10,471,235
High Cost Area Adjustment		130%		130%
TOTAL ADJUSTED BASIS	\$0	\$13,733,701	\$0	\$13,612,606
Applicable Fraction	100.00%	100.00%	100%	100%
TOTAL QUALIFIED BASIS	\$0	\$13,733,701	\$0	\$13,612,606
Applicable Percentage	9.00%	9.00%	9.00%	9.00%
ANNUAL CREDIT ON BASIS	\$0	\$1,236,033	\$0	\$1,225,135
CREDITS ON QUALIFIED BASIS	\$1,230	6,033	\$1,225,1	35

	ANNUAL CREDIT CA	ALCULATION BASED ON	FINAL	TION		
	APPLIC	Credit Price	\$0.8299	Variance t	o Request	
Method	Annual Credits	Proceeds	Credit All	location	Credits	Proceeds
Eligible Basis	\$1,236,033	\$10,258,049		-		
Needed to Fill Gap	\$1,142,546	\$9,482,183		-		
Applicant Reques	\$1,125,000	\$9,336,566	\$1,125	,000	\$0	\$0

BUILD	ING COST	ESTIMATE		
CATEGORY	FACTOR	UNITS/SF	PER SF	
Base Cost: Garden (Up	to 4-story)	31,167 SF	\$98.15	3,059,155
Adjustments				
Exterior Wall Finish	2.95%		2.90	\$90,321
Elderly	0.00%		0.00	0
9-Ft. Ceilings	3.37%		3.31	103,065
Roof Adjustment(s)			0.00	0
Subfloor			(0.68)	(21,241)
Floor Cover			3.75	116,876
Breezeways	\$53.65	4,228	7.28	226,825
Balconies	\$47.40	568	0.86	26,923
Plumbing Fixtures	\$1,460	81	3.79	118,260
Rough-ins	\$715	78	1.79	55,770
Built-In Appliances	\$2,200	39	2.75	85,800
Exterior Stairs	\$4,250	4	0.55	17,000
Heating/Cooling			4.11	128,096
Storage Space	\$53.65	224	0.39	12,017
Carports	\$21.40	0	0.00	0
Garages	\$41.00	0	0.00	0
Common/Support Area	\$142.88	1,847	8.47	263,895
Elevators		0	0.00	0
Other:			0.00	0
Fire Sprinklers	\$4.60	37,466	5.53	172,344
SUBTOTAL			142.94	4,455,107
Current Cost Multiplier	1.00		0.00	0
Local Multiplier	1.00		0.00	0
Reserved				0
TOTAL BUILDING COSTS			142.94	\$4,455,107
Plans, specs, survey, bldg permits	3.10%		(4.43)	(\$138,108)
Contractor's OH & Profit	11.10%		(15.87)	(494,517)
NET BUILDING COSTS		\$98,012/unit	\$122.65/sf	\$3,822,482

# **Long-Term Pro Forma**

	Growth											
	Rate	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10	Year 15	Year 20	Year 25	Year 30	Year 35
EFFECTIVE GROSS INCOME	2.00%	\$438,572	\$447,344	\$456,290	\$465,416	\$474,725	\$524,134	\$578,687	\$638,917	\$705,416	\$778,836	\$859,898
TOTAL EXPENSES	3.00%	\$261,282	\$268,945	\$276,834	\$284,957	\$293,319	\$338,990	\$391,825	\$452,955	\$523,688	\$605,541	\$700,268
NET OPERATING INCOME ("NO	OI")	\$177,290	\$178,399	\$179,456	\$180,459	\$181,405	\$185,145	\$186,862	\$185,962	\$181,728	\$173,295	\$159,630
EXPENSE/INCOME RATIO		59.6%	60.1%	60.7%	61.2%	61.8%	64.7%	67.7%	70.9%	74.2%	77.7%	81.4%
MUST -PAY DEBT SERVICE												
PNC		\$149,140	\$149,140	\$149,140	\$149,140	\$149,140	\$149,140	\$149,140	\$149,140	\$149,140	\$149,140	\$149,140
TOTAL DEBT SERVICE		\$149,140	\$149,140	\$149,140	\$149,140	\$149,140	\$149,140	\$149,140	\$149,140	\$149,140	\$149,140	\$149,140
DEBT COVERAGE RATIO		1.19	1.20	1.20	1.21	1.22	1.24	1.25	1.25	1.22	1.16	1.07
					-							
ANNUAL CASH FLOW		\$28,150	\$29,259	\$30,316	\$31,319	\$32,265	\$36,005	\$37,722	\$36,822	\$32,588	\$24,155	\$10,490
Deferred Developer Fee Balance	)	\$117,467	\$88,208	\$57,892	\$26,573	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>CUMULATIVE NET CASH FLOW</b>	V	\$0	\$0	\$0	\$0	\$5,692	\$178,940	\$365,035	\$552,126	\$725,028	\$864,542	\$946,647

# 25271 Lofts at Birdwell - Application Summary

REAL ESTATE ANALYSIS DIVISION
July 22, 2025

	PROPERTY IDENTIFICATION		RECOMMENDATION						
Application #	25271	TDHCA Program	Request	Re	ecommended				
Development	Lofts at Birdwell	FHTC (9% Credit)	\$1,125,000	\$1,125,000	\$28,846/Unit	\$0.78			
City / County	Big Spring / Howard								
Region/Area	12 / Rural	0					.,		
Population	General	0					Lor		
Set-Aside	General	0					10.		
Activity	New Construction	0					Related Parties		

#### KEY PRINCIPALS / SPONSOR

• G2 Equity Inc. (90%) Kanwarjit Ronnie Gyani

• BETCO Consulting, LLC (10%) Lora Myrick, Bruce J. Spitzengel

Contractor - No

TTPICAL	DUILDING	ELEVAIIO	N/PHOIO



UNIT	DISTRIBU	TION	INC	COME DIS	TRIBUTION				
# Beds	# Units	% Total	Income	# Units	% Total				
Eff	-	0%	20%	-	0%				
1	12	31%	30%	-	0%				
2	27	69%	40%	-	0%				
3	-	0%	50%	-	0%				
4	-	0%	60%	39	100%				
	-		70%	-	0%				
			80%	-	0%				
			MR	-	0%				
TOTAL	39	100%	TOTAL	39	100%				

PRO FORMA FEASIBILITY INDICATORS							
Pro Forma Underw	ritten	Applicant's Pro Forma					
Debt Coverage	1.34	Ex	pense Ratio	•		58.1%	
Breakeven Occ.	82.6%	Bre	eakeven Ren	ıt		\$854	
Average Rent	\$958	B/I	E Rent Margi	n 🕙		\$105	
Property Taxes	\$872/u	ınit	Exemption/	PILO	T	0%	
Total Expense	\$6,273/	ınit	Controllable			\$3,859/unit	

	SITE PLAN	
FRANKLIN ST FRANKLIN FRIT	SIEPLAN	STATE
	ON THE RESERVE OF THE PARTY OF	SITE LEGEND  ACCESSIVE ROUTE (38' MIN. WOTH), ST COSES \$1.0° MAY.

MARKET FEAS	SIBIL	ITY IN	DICATORS								
Gross Capture Rate (30% Maximum) 7.09											
Highest Unit Capture Rate	<b></b>	19%	2 BR/60%	27							
Dominant Unit Cap. Rate	<b>(</b>	19%	2 BR/60%	27							
Premiums (↑80% Rents)		N/A		N/A							
Rent Assisted Units N/A											
DEVELOPME	NT C	COST	SUMMARY								

DE\	/ELOPMENT (	COST SUMM	ARY					
Costs Underwritten	1	Applicant's Costs						
Avg. Unit Size	800 SF	Density	11.4/acre					
Acquisition		\$12K/unit	\$461K					
Building Cost	\$118.31/SF	\$95K/unit	\$3,690K					
Hard Cost		\$151K/unit	\$5,892K					
Total Cost		\$286K/unit	\$11,170K					
Developer Fee	\$1,722K	(40% Deferred)	Paid Year: 14					
Contractor Fee	\$825K	30% Boost	Yes					

DEBT	(Must Po	у)			CASH FLOW DE	EBT / GI	RANT FUN	IDS		EQUITY / DEFERRED FI	ES
Source	Term	Rate	Amount	DCR	Source	Term	Rate	Amount	DCR	Source	Amount
KeyBank	15/35	7.00%	\$1,715,000	1.34						Raymond James	\$8,774,123
										Lofts at Birdwell Development, LLC	\$680,756
										TOTAL EQUITY SOURCES	\$9,454,879
										TOTAL DEBT SOURCES	\$1,715,000
TOTAL DEBT (Must Pay)			\$1,715,00	00	CASH FLOW DEBT / GRANTS			\$0	)	TOTAL CAPITALIZATION	\$11,169,879

#### CONDITIONS

Should any terms of the proposed capital structure change or if there are material changes to the overall development plan or costs, the analysis must be re-evaluated and adjustment to the credit allocation and/or terms of other IDHCA funds may be warranted.

_	
	RISK PROFILE
	STRENGTHS/MITIGATING FACTORS
п	1.34 DCR
п	7% Gross Capture Rate
0	Developer Experience
	WEAKNESSES/RISKS
п	Low Projected 15-yr cash flow
0	Construction Cost Risk
	AREA MAP
(6)	Site Springs





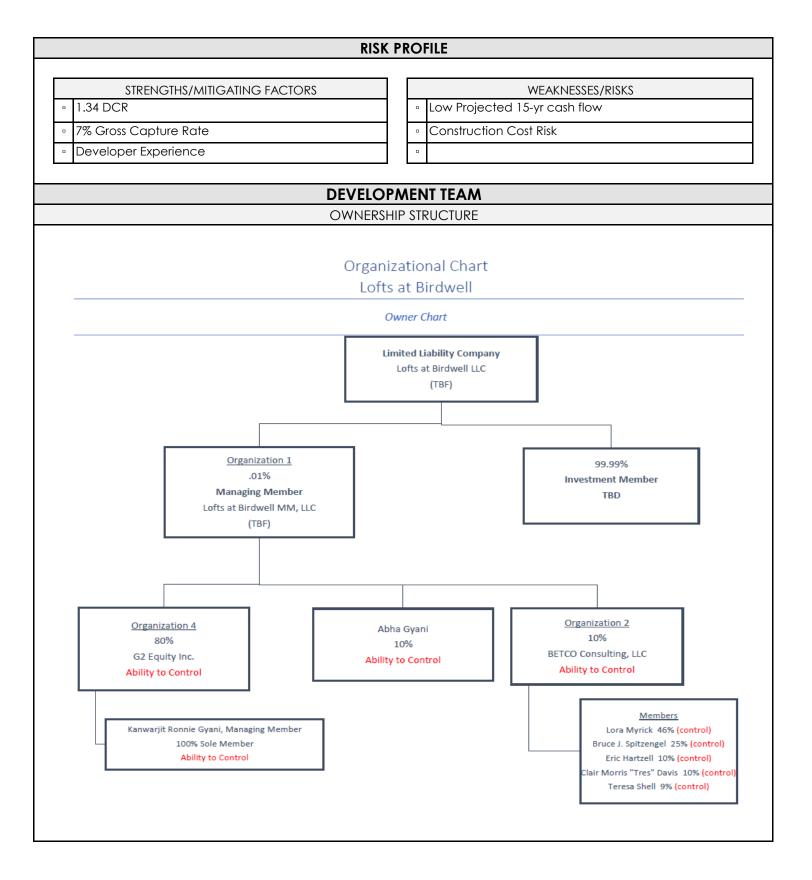
Real Estate Analysis Division Underwriting Report July 22, 2025

* * * * \$											
			DEVE	LOPMEN	NT IDENTIFIC	ATIO	N				
TDHCA Application	on #: <b>25</b>	271	]	Program(	s):			9% HTC			
				Lofts	at Birdwell						
Address/Location	:			~130 ft.	N. of NWC of S	Sunset /	Ave. &	Birdwell Lr	١.		
City:	Big Spring	)		Cc	ounty:	l	Howard	d	Zip	: <u>79</u>	720
Population:	General		Progra	ım Set-Asio	de:		Genera	l	Are	ea:	Rural
Activity:	New Construction	on	Buildin	g Type:		Garder	n (Up to	4-story)	Re	gion:	12
Low-Income:	Average Incom	ne									
Analysis Purpose:	New	/ Applic	cation -	Initial Unc	lerwriting	-					
				ALL	OCATION						
		REQU	JEST				RECO	MMENDA	TION		
TDHCA Program	Amount	Int.	Amort	Term	Amount	Int. Rate	Amort	Perm. Term	Perm Lien	Const. Term	Const Lien
FHTC (9% Credit)	\$1,125,000	Kule	Amon	ierm	\$1,125,000	Kale	AIIIOII	Tellil	Lien	CONSI. Term	Lien
····· (/// 0.00m)	ψ1,120,000				41/120/000						
				СО	NDITIONS						
Should any terms plan or costs, the funds may be wo	analysis must b				-			_			

	TDHCA SET-ASIDES for HTC LUR	A
Income Limit	Rent Limit	Number of Units
60% of AMI	60% of AMI	39

## **DEVELOPMENT SUMMARY**

Development will be a garden style family community comprised of 12 one-bedroom units and 27 two bedroom units, targeting residents at 60% AMI. The complex will have 2 one-story buildings and 1 one-story building along with a standalone clubhouse situated on 3.429 acres of land located along Birdwell Lane in Big Spring, Texas. This is Phase One with Phase Two being 25194 Big Spring Lofts, a 39 unit elderly limitation development located adjacent to the west of this development.



# **DEVELOPMENT SUMMARY**

SITE PLAN



# AERIAL



## Comments:

The project will have a total of 91 open surface spaces, which meets zoning requirements. All parking will be provided at no charge to the residents.

# BUILDING ELEVATION



# BUILDING CONFIGURATION

Total Units	16	16	7					39
Units per Bldg	16	16	7					
Number of Bldgs	1	1	1					3
Floors/Stories	2	2	1					Buildings
Building Type	Α	В	С					Total

<sup>\*</sup>Common Area Square Footage as specified on Architect Certification

#### SITE CONTROL INFO

Site Acreage: Development Site: 3.429 acres Density: 11.4

Site Control: ~4.758 acreSite Plan: ~3.42 acreAppraisal: n/a ESA: 4.758 acres

units/acre

Feasibility Report Survey: 3.429 acres Feasibility Report Engineer's Plan: 3.429 Existing LURA: n/a

Control Type: Commercial Contract - Unimproved Property

Tract 1: 4,761 acres Cost: \$625,000 Seller: Big Spring Multi Family #1, LP

Total Acquisition: 4.761 acres Cost: \$625,000

Development Site: 3.429 acres Cost: \$460,945 \$11,819 per unit

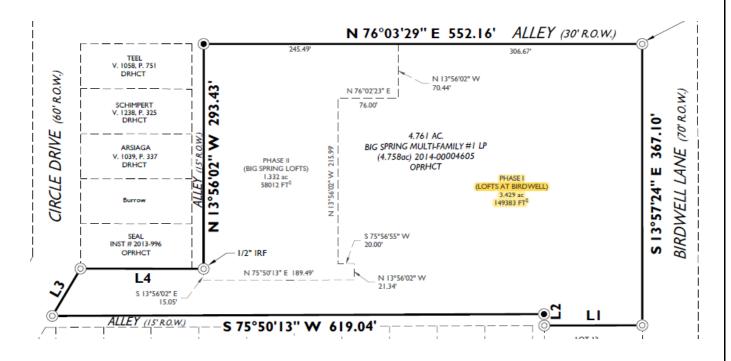
Seller: Big Spring Multi Family #1, LP

Buyer: G2 Equity, Inc., or Assigns

Related-Party Seller/Identity of Interest: No

#### Comments:

The \$625K cost is for the full 4.761 acres being purchased under one contract that is to be used for 2 contiguous development sites. The 3.429 acre portion is for this development site, which is Phase One. The cost has been prorated. Phase Two is covered under Application 25194 Big Springs Lofts.



#### SITE INFORMATION

Scattered Site? Flood Zone: Zone X No MF - Multifamily Within 100-yr floodplain? Zoning: No Dwelling Dist. Re-Zoning Required? No Utilities at Site? Yes Year Constructed: n/a Title Issues? Yes

vider:	Aspen Environmental		Do	ate:	2/9/2	2025
Muei.	Aspen Environmental			<u> </u>	2/7/2	2023
cognized	Environmental Conditions (RECs) and Other Concerns:					
None						
mments:						
An unde	rground natural gas supply line was noted in the alleyway on t	he sout	h side of	the proper	ty.	
	MARKET ANALYSIS					
vider:	Novogradac		Do	ate: 2/1	17/2025	
mary Mar	ket Area (PMA): 905 sq. miles 17 mile equive	alent rad	dius			
Competi	AFFORDABLE HOUSING INVENTO itive Supply (Proposed, Under Construction, and Unstabilized)	RY				
File #	Development	In	Turo	Target	Comp	Total
		PMA?	Туре	Population	Units	Units
23171	The Trails at Big Spring	Yes	New	General	18	48
						577
	Stabilized Affordable Developments in PMA	ļ			otal Units	
Market c	analyst stated that they were unaware of any proposed or uns		d compet	Total Devel verage Occ	lopments cupancy that were	6 95.9% e locat
Market of in close (		ave ove	d compet	Total Devel werage Occ itive units t census tra	cupancy that were	6 95.9% e locat
Market of in close (	analyst stated that they were unaware of any proposed or unsproximity to the Subject's PMA that share eligible demand or he	ave ove	d compet	Total Devel werage Occ itive units t census tra	cupancy that were	6 95.9% e locat
in close	analyst stated that they were unaware of any proposed or unsproximity to the Subject's PMA that share eligible demand or hotudy has not included any competitive units located outside the	ave ove	d compet	Total Devel average Occ itive units t census tra evant supp	cupancy that were	6 95.9% e locat
Market of in close (	analyst stated that they were unaware of any proposed or unsproximity to the Subject's PMA that share eligible demand or hotudy has not included any competitive units located outside the	ave ove	d competerlapping in the rel	Total Devel	cupancy that were	6 95.9% e locat
Market of in close parket s	analyst stated that they were unaware of any proposed or unsproximity to the Subject's PMA that share eligible demand or hotudy has not included any competitive units located outside the	ave ovene PMA	d competerlapping in the rel	Total Devel	cupancy that were	6 95.9% e locat
Market of in close parket s	analyst stated that they were unaware of any proposed or uns proximity to the Subject's PMA that share eligible demand or he tudy has not included any competitive units located outside the OVERALL DEMAND ANALYSIS	Mar	d competerlapping in the rel	Total Devel	cupancy that were	6 95.9% e locat
Market coin close parket s  Total Hou	analyst stated that they were unaware of any proposed or unsproximity to the Subject's PMA that share eligible demand or he tudy has not included any competitive units located outside the OVERALL DEMAND ANALYSIS seholds in the Primary Market Area	Mar HTC	d competerlapping in the rel	Total Devel	cupancy that were	6 95.9% e locat
Market of in close parkets  Total Hou  Potential  10% Extern	analyst stated that they were unaware of any proposed or unsproximity to the Subject's PMA that share eligible demand or he tudy has not included any competitive units located outside the OVERALL DEMAND ANALYSIS  Seholds in the Primary Market Area  Demand from the Primary Market Area	Mar HTC 11,36	d competerlapping in the rel	Total Devel	cupancy that were	6 95.9% e locat
Market of in close parket s  Total Hou  Potential 10% Extern	analyst stated that they were unaware of any proposed or unsproximity to the Subject's PMA that share eligible demand or he tudy has not included any competitive units located outside the OVERALL DEMAND ANALYSIS  Seholds in the Primary Market Area  Demand from the Primary Market Area  nal Demand	Mar HTC 11,36	d competerlapping in the rel	Total Devel	cupancy that were	6 95.9% e locat
Market of in close parkets  Total Hou  Potential  10% Extern  Potential	analyst stated that they were unaware of any proposed or unsproximity to the Subject's PMA that share eligible demand or he tudy has not included any competitive units located outside the OVERALL DEMAND ANALYSIS  Seholds in the Primary Market Area  Demand from the Primary Market Area  nal Demand  Demand from Other Sources	Mar HTC 11,36	d competerlapping in the rel	Total Devel	cupancy that were	6 95.9% e locat
Market of in close in close in market s  Total Hou  Potential  10% Extern  Potential  Subject A	canalyst stated that they were unaware of any proposed or unsproximity to the Subject's PMA that share eligible demand or he tudy has not included any competitive units located outside the overall Demand Analysis  Seholds in the Primary Market Area  Demand from the Primary Market Area  nal Demand  Demand from Other Sources  GROSS DEMAND	Mar HTC 11,36 737 74 0	d competerlapping in the rel	Total Devel	cupancy that were	6 95.9% e locat
Market of in close in close in market s  Total Hou  Potential  10% Extern  Potential  Subject A	analyst stated that they were unaware of any proposed or unsproximity to the Subject's PMA that share eligible demand or he tudy has not included any competitive units located outside the OVERALL DEMAND ANALYSIS  Seholds in the Primary Market Area  Demand from the Primary Market Area  nal Demand  Demand from Other Sources  GROSS DEMAND  ffordable Units	Mar HTC 11,36 737 74 0 811	d competerlapping in the rel	Total Devel	cupancy that were	6 95.9% e locat

		UN	IDERWRITIN	IG ANALY:	SIS of PMA	DEN	AAND by A	amgi b.	AND	
			Market An	alyst						
AMGI Band	Demand	10% Ext	Subject Units	Comp Units	AMGI Band Capture Rate					
60% AMGI	737	74	39	18	7%					

		U	NDERWRIT	ING ANAL`	YSIS of PMA	\ DI	EMAND	by l	INIT TY	/PE	
			Market An	alyst							
Unit Type	Demand	10% Ext	Subject Units	Comp Units	Unit Capture Rate						
1 BR/60%	171	17	12	1	6.9%						
2 BR/60%	209	19.1%									

#### Market Analyst Comments:

The comparable properties reported vacancy rates ranging from 1.5 to 7.7 percent, with an overall weighted average of 4.6 percent. The average vacancy rate reported by the affordable comparables was 2.7 percent, well below the 5.7 percent weighted average reported by the market rate properties.

All of the market rate properties reported vacancy rates of 7.7 percent or less. Big Spring Ranch has been excluded from total vacancy calculations due the property combining two existing adjacent affordable developments (Knollwood Heights and The Heights Apartments) under new ownership as one affordable development (Big Spring Ranch); as such, vacant units are being held vacant to undergo renovations.

Based on the performance of the comparables, we expect the Subject will operate with a vacancy rate of approximately five percent over a typical investment period. (p.93/143)

## **OPERATING PRO FORMA**

	SUMMARY- AS UNDERWRITTEN (Applicant's Pro Forma)										
NOI:	\$176,745	Avg. Rent:	\$958	Expense Ratio:	58.1%						
Debt Service:	\$131,477	B/E Rent:	\$854	Controllable Expenses:	\$3,859						
Net Cash Flow:	\$45,268	UW Occupancy:	92.5%	Property Taxes/Unit:	\$872						
Aggregate DCR:	1.34	B/E Occupancy:	82.6%	Program Rent Year:	2024						

Underwriter primarily relied on the TDHCA Database to project expenses. Total expenses vary less than 3% from Applicant's budget. Furthermore, Underwriter's estimated NOI varies less than 5% from Applicant's budget. Therefore, Applicant's expenses and NOI are used in the analysis.

Applicant provided a staffing plan to support the payroll expense of \$65K.

Applicant provided an insurance quote to support the property insurance expense of \$32K (\$821/unit).

Residual 15-year cash flow is \$106K after deferred developer fee is paid off in Year 14.

#### **DEVELOPMENT COST EVALUATION**

	SUMMARY- AS UNDERWRITTEN (Applicant's Costs)											
Acquisition	\$134,426/ac	\$11,8	319/unit	\$4	60,945	Contractor Fee	\$824,859					
Off-site + Site Work		\$47,0	051/unit	\$1,8	35,000	Soft Cost + Financing	\$2,082,270					
Building Cost	\$118.31/sf	\$94,6	621/unit	\$3,6	90,211	Developer Fee	\$1,721,882					
Contingency	6.64%	\$9,4	401/unit	\$3	66,640	Reserves	\$188,072					
Total Developmen	t Cost \$2	86,407/unit	\$11,169	,879		Rehabilitation Cost	N/A					

Qualified for 30% Basis Boost?	Rural [9% only]

#### Building Cost:

Underwriter estimated building cost using Marshall and Swift's "Average Quality" Base Cost. This resulted in an estimate of \$96K/unit (\$120/sf) as compared to Applicant's budget of \$94K/unit (\$118/sf). The difference only equates to a 1.5% variance.

The respective estimates of Total Housing Development Cost only vary by less than 1%, so Applicant's budgeted costs are used in the analysis.

#### Credit Allocation Supported by Costs:

Total Development Cost	Adjusted Eligible Cost	Credit Allocation Supported by Eligible Basis
\$11,169,879	\$9,989,292	\$1,168,747

# **UNDERWRITTEN CAPITALIZATION**

INTERIM SOURCES						
Funding Source	Description	Amount	Rate	LTC		
KeyBank	Construction / Perm Loan	\$8,400,000	8.00%	75%		
Raymond James	FHTC	\$1,754,825	\$0.78	16%		
Lofts at Birdwell Development, LLC	DDF	\$1,015,054	0.00%	9%		

\$11,169,879 Total Sources

# PERMANENT SOURCES

	PROPOSED				UNDERWE	RITTEN			
Debt Source	Amount	Interest Rate	Amort	Term	Amount	Interest Rate	Amort	Term	LTC
KeyBank	\$1,715,000	7.00%	35	15.0	\$1,715,000	7.00%	35	15.0	15%
Total	\$1,715,000				\$1,715,000		-		

		PROP	OSED		UNI	DERWRITTE	N	
Equity & Deferred Fees		Amount	Rate	% Def	Amount	Rate	% TC	% Def
Raymond James		\$8,774,123	\$0.78		\$8,774,123	\$0.78	79%	
Lofts at Birdwell Developmen	t, LLC	\$680,756		40%	\$680,756		6%	40%
	Total	\$9,454,879			\$9,454,879			
·			_'					1

\$11,169,879 Total Sources

## Credit Price Sensitivity based on current capital structure

\$0.840	Maximum Credit Price before the Development is oversourced and allocation is limited
\$0.770	Minimum Credit Price below which the Development would be characterized as infeasible

# CONCLUSIONS

Gap Analysis:				
Total Development Cost	\$11,169,879			
Permanent Sources (debt + non-HTC equity)	\$1,715,000			
Gap in Permanent Financing	\$9,454,879			

Possible Tax Credit Allocations:	Equity Proceeds	Annual Credits
Determined by Eligible Basis	\$9,115,317	\$1,168,747
Needed to Balance Sources & Uses	\$9,454,879	\$1,212,285
Requested by Applicant	\$8,774,123	\$1,125,000

	RECOMMENDATION	
	Equity Proceeds	Annual Credits
Tax Credit Allocation	\$8,774,123	\$1,125,000

Deferred Developer Fee	\$680,756	( 40% deferred)
Repayable in	14 years	

Recommendation:

Underwriter recommends \$1,125,000 in annual 9% Housing Tax Credits as requested by the Applicant.

Underwriter:	Deborah Willson
Manager of Real Estate Analysis:	Gregg Kazak
Director of Real Estate Analysis:	Jeanna Adams

# **UNIT MIX/RENT SCHEDULE**

Lofts at Birdwell, Big Spring, 9% HTC #25271

LOCATION DATA				
CITY:	Big Spring			
COUNTY:	Howard			
Area Median Income	\$85,100			
PROGRAM REGION:	12			
PROGRAM RENT YEAR:	2024			

	UNIT DISTRIBUTION													
# Beds	# Units	% Total	Assisted	MDL	SHTC	Match								
Eff	-	0.0%	0	0	0	0								
1	12	30.8%	0	0	0	0								
2	27	69.2%	0	0	0	0								
3	-	0.0%	0	0	0	0								
4	-	0.0%	0	0	0	0								
5	1	0.0%	0	0	0	0								
TOTAL	39	100.0%	-	-	-	-								

PRO FORMA ASSUMPTIONS	
Revenue Growth	2.00%
Expense Growth	3.00%
Basis Adjust	130%
Applicable Fraction	100.00%
APP % Acquisition	9.00%
APP % Construction	9.00%
Average Unit Size	800 sf

60%	Income	20%	30%	40%	50%	60%	70%	80%	EO / MR	TOTAL
Average	# Units	1	1	-	-	39	-	-	-	39
Income	% Total	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%	100.0%

	UNIT MIX / MONTHLY RENT SCHEDULE																		
FEDERA	AL HTC		UNIT	MIX		APPLICABLE PROGRAM APPLICANT'S PRO FORMA RENTS TDHCA PRO FORM		MA RE	ENTS M		MARKET RENTS								
Type	Gross Rent	# Units	# Beds	# Baths	NRA	Gross Rent	Utility Allow	Max Net Program Rent	Delta to Max	Rent psf	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent psf	Delta to Max	Under	written	Mrkt Analyst
TC 60%	\$927	12	1	1	660	\$927	\$80	\$847	\$0	\$1.28	\$847	\$10,164	\$10,164	\$847	\$1.28	\$0	\$1,350	\$2.05	\$1,350
TC 60%	\$1,113	26	2	2	861	\$1,113	\$105	\$1,008	\$0	\$1.17	\$1,008	\$26,208	\$26,208	\$1,008	\$1.17	\$0	\$1,650	\$1.92	\$1,650
TC 60%	\$1,113	1	2	2	884	\$1,113	\$105	\$1,008	\$0	\$1.14	\$1,008	\$1,008	\$1,008	\$1,008	\$1.14	\$0	\$1,660	\$1.88	\$1,660
TOTALS/AVE	RAGES:	39			31,190				\$0	\$1.20	\$958	\$37,380	\$37,380	\$958	\$1.20	\$0	\$1,558	\$1.95	\$1,558

ANNUAL POTENTIAL GROSS RENT:	\$448,560	\$448,560	

\*MFDL units float among Unit Types

# STABILIZED PRO FORMA

					S	TABILIZ	ED FIRS	T YEAR PF	RO FORMA					
		COMPA	RABLES			AP	PLICANT			TDHC	A		VARI	ANCE
	Databa	ase	Local Comps		% EGI	Per SF	Per Unit	Amount	Amount	Per Unit	Per SF	% EGI	%	\$
POTENTIAL GROSS RENT						\$1.20	\$958	\$448,560	\$448,560	\$958	\$1.20		0.0%	\$0
App Fees, NSF, vending							\$15.00	\$7,020			_	_		
Total Secondary Income							\$15.00		\$7,020	\$15.00			0.0%	\$0
POTENTIAL GROSS INCOME								\$455,580	\$455,580		_		0.0%	\$0
Vacancy & Collection Loss							7.5% PGI	(34,169)	(34,169)	7.5% PGI			0.0%	-
EFFECTIVE GROSS INCOME								\$421,412	\$421,412				0.0%	\$0
					1									
General & Administrative	\$21,033	\$539/Unit	\$20,185	\$518	6.05%	\$0.82	\$654	\$25,500	\$21,033	\$539	\$0.67	4.99%	21.2%	4,467
Management	\$21,039	5.9% EGI	\$22,419	\$575	4.00%	\$0.54	\$432	\$16,856	\$16,856	\$432	\$0.54	4.00%	0.0%	-
Payroll & Payroll Tax	\$50,040	\$1,283/Unit	\$68,974	\$1,769	15.42%	\$2.08	\$1,667	\$65,000	\$65,000	\$1,667	\$2.08	15.42%	0.0%	-
Repairs & Maintenance	\$31,182	\$800/Unit	\$23,663	\$607	6.64%	\$0.90	\$718	\$28,000	\$25,350	\$650	\$0.81	6.02%	10.5%	2,650
Electric/Gas	\$6,968	\$179/Unit	\$9,961	\$255	1.66%	\$0.22	\$179	\$7,000	\$6,968	\$179	\$0.22	1.65%	0.5%	32
Water, Sewer, & Trash	\$27,768	\$712/Unit	\$38,494	\$987	5.93%	\$0.80	\$641	\$25,000	\$27,768	\$712	\$0.89	6.59%	-10.0%	(2,768)
Property Insurance	\$27,300	\$0.88 /sf	\$23,854	\$612	7.59%	\$1.03	\$821	\$32,000	\$32,000	\$821	\$1.03	7.59%	0.0%	-
Property Tax (@ 100%) 2.694440	\$21,564	\$553/Unit	\$14,321	\$367	8.07%	\$1.09	\$872	\$34,000	\$45,661	\$1,171	\$1.46	10.84%	-25.5%	(11,661)
Reserve for Replacements					2.31%	\$0.31	\$250	\$9,750	\$9,750	\$250	\$0.31	2.31%	0.0%	-
TDHCA Compliance fees (\$40/HTC unit)					0.37%	\$0.05	\$40	\$1,560	\$1,560	\$40	\$0.05	0.37%	0.0%	-
TOTAL EXPENSES					58.06%	\$7.84	\$6,273	\$244,666	\$251,948	\$6,460	\$8.08	59.79%	-2.9%	\$ (7,281)
NET OPERATING INCOME ("NOI")					41.94%	\$5.67	\$4,532	\$176,745	\$169,464	\$4,345	\$5.43	40.21%	4.3% \$	7,281

CONTROLLABLE EXPENSES	\$3,859/Unit	\$3,747/Unit	r

#### CAPITALIZATION / TOTAL DEVELOPMENT BUDGET / ITEMIZED BASIS

							DE	BT / GRANT	SOURCES						
			APPLIC	CANT'S PROP	OSED DEBT/	GRANT STRU	JCTURE			AS UN	IDERWRITTE	N DEBT/GRAN	IT STRUCTU	RE	
		Cumulat	ive DCR		Cum										
DEBT (Must Pay)	Fee	UW	Арр	Pmt	Rate	Amort	Term	Principal	Principal	Term	Amort	Rate	Pmt	DCR	LTC
KeyBank		1.29	1.34	131,477	7.00%	35	15	\$1,715,000	\$1,715,000	15	35	7.00%	\$131,477	1.34	15.4%
				\$131,477	тот	AL DEBT / GRA	ANT SOURCES	\$1,715,000	\$1,715,000		TOTAL D	EBT SERVICE	\$131,477	1.34	15.4%
NET CASH FLOW		\$37,987	\$45,268						APPLICANT	NET OPERA	TING INCOME	\$176,745	\$45,268	NET CASI	H FLOW

		EQUITY SOURCES													
	APPLICANT'S	APPLICANT'S PROPOSED EQUITY STRUCTURE AS UNDERWRIT										EN EQUITY STRUCTURE			
EQUITY / DEFERRED FEES	DESCRIPTION	% Cost	Annual Credit	Credit Price	Amount	Amount	Credit Price	Annual Credit	% Cost	on Method					
Raymond James	LIHTC Equity	78.6%	\$1,125,000	\$0.78	\$8,774,123	\$8,774,123	\$0.78	\$1,125,000	78.6%	\$28,846	Applicar	nt Request			
Lofts at Birdwell Development, LLC	Deferred Developer Fees	6.1%	(40% D	eferred)	\$680,756	\$680,756	(40% E	eferred)	6.1%	Total Develor	per Fee:	\$1,721,882			
Additional (Excess) Funds Req'd		0.0%				\$0			0.0%						
TOTAL EQUITY SOURCES		84.6%			\$9,454,879	\$9,454,879			84.6%						
TOTAL CAPITALIZATION		_			\$11,169,879	\$11 160 970		_	45 V-	Cash Flow after De	formed Face	\$106,215			

						DEVELOP	MENT COST	/ ITEMIZE	D BASIS				
			APPLICAN	NT COST / BAS	SIS ITEMS			TDHCA	COST / BASIS	SITEMS		COST V	ARIANCE
		Eligible	Basis							Eligible	e Basis		
		Acquisition Rehab Total Costs						Total Costs		New Const. Rehab	Acquisition	%	\$
Land Acquisition					\$11,819 / Unit	\$460,945	\$460,945	\$11,819 / Unit				0.0%	\$0
Building Acquisition		\$0			\$ / Unit	\$0	\$0	\$ / Unit			\$0	0.0%	\$0
Off-Sites			\$0		\$6,410 / Unit	\$250,000	\$250,000	\$6,410 / Unit		\$0		0.0%	\$0
Site Work			\$1,447,500		\$38,077 / Unit	\$1,485,000	\$1,485,000	\$38,077 / Unit		\$1,447,500		0.0%	\$0
Site Amenities			\$100,000		\$2,564 / Unit	\$100,000	\$100,000	\$2,564 / Unit		\$100,000		0.0%	\$0
Building Cost			\$3,690,211	\$118.31 /sf	\$94,621/Unit	\$3,690,211	\$3,744,733	\$96,019/Unit	\$120.06 /sf	\$3,690,211		-1.5%	(\$54,522)
Contingency			\$366,640	7.00%	6.64%	\$366,640	\$366,640	6.57%	7.00%	\$366,640		0.0%	\$0
Contractor Fees			\$784,609	14.00%	14.00%	\$824,859	\$824,859	13.87%	14.00%	\$784,609		0.0%	\$0
Soft Costs		\$0	\$916,000		\$23,705 / Unit	\$924,500	\$924,500	\$23,705 / Unit		\$916,000	\$0	0.0%	\$0
Financing		\$0	\$1,019,450		\$29,686 / Unit	\$1,157,770	\$1,157,770	\$29,686 / Unit		\$1,019,450	\$0	0.0%	\$0
Developer Fee		\$0	\$1,664,882	20.00%	19.99%	\$1,721,882	\$1,721,882	19.87%	20.00%	\$1,664,882	\$0	0.0%	\$0
Reserves					6 Months	\$188,072	\$188,072	6 Months				0.0%	\$0
TOTAL HOUSING DEVELOPMENT COST (UNAD.	IUSTED BASIS)	\$0	\$9,989,292		\$286,407 / Unit	\$11,169,879	\$11,224,401	\$287,805 / Unit		\$9,989,292	\$0	-0.5%	(\$54,522)
Acquisition Cost		\$0				\$0							
Contingency			\$0			\$0							
Contractor's Fee			\$0			\$0							
Financing Cost			\$0										
Developer Fee		\$0	\$0			\$0							
Reserves						\$0							
ADJUSTED	ADJUSTED BASIS / COST \$0 \$9,989,292					\$11,169,879	\$11,224,401	\$287,805/unit		\$9,989,292	\$0	-0.5%	(\$54,522)
TOTAL HOUSING	ICA Estimate):	e): \$11,169,879											

## CAPITALIZATION / TOTAL DEVELOPMENT BUDGET / ITEMIZED BASIS

	CI	REDIT CALCULATION	ON QUALIFIED BASIS				
	Applica	ant	TDI	ICA			
_	Acquisition	Construction Rehabilitation	Acquisition	Construction			
ADJUSTED BASIS	\$0	\$9,989,292	\$0	\$9,989,292			
Deduction of Federal Grants	\$0	\$0	\$0	\$0			
TOTAL ELIGIBLE BASIS	\$0	\$9,989,292	\$0	\$9,989,292			
High Cost Area Adjustment		130%		130%			
TOTAL ADJUSTED BASIS	\$0	\$12,986,079	\$0	\$12,986,079			
Applicable Fraction	100.00%	100.00%	100%	100%			
TOTAL QUALIFIED BASIS	\$0	\$12,986,079	\$0	\$12,986,079			
Applicable Percentage	9.00%	9.00%	9.00%	9.00%			
ANNUAL CREDIT ON BASIS	\$0	\$1,168,747	\$0	\$1,168,747			
CREDITS ON QUALIFIED BASIS	\$1,168,7	747	\$1,168,747				

	ANNUAL CREDIT CAL	CULATION BASED ON	FINAL ANNUAL L	IHTC ALLOCA	TION
	APPLICA	NT BASIS	Credit Price \$0.7799	Variance t	o Request
Method	Annual Credits	Proceeds	Credit Allocation	Proceeds	
Eligible Basis	\$1,168,747	\$9,115,317			
Needed to Fill Gap	\$1,212,285	\$9,454,879			
Applicant Request	\$1,125,000	\$8,774,123	\$1,125,000	\$0	\$0

BUILDING COST ESTIMATE									
CATEGORY	FACTOR	UNITS/SF	PER SF						
Base Cost: Garden (U	p to 4-story)	31,190 SF	\$98.59	3,074,931					
Adjustments									
Exterior Wall Finish	2.64%		2.60	\$81,178					
Elderly	0.00%		0.00	0					
9-Ft. Ceilings	3.33%		3.28	102,395					
Roof Adjustment(s)			0.91	28,328					
Subfloor			(1.77)	(55,104)					
Floor Cover			3.75	116,963					
Breezeways	\$51.85	4,041	6.72	209,519					
Balconies	\$47.40	634	0.96	30,052					
Plumbing Fixtures	\$1,460	81	3.79	118,260					
Rough-ins	\$715	78	1.79	55,770					
Built-In Appliances	\$2,200	39	2.75	85,800					
Exterior Stairs	\$4,250	4	0.55	17,000					
Heating/Cooling			4.11	128,191					
Storage Space	\$51.85	0	0.00	0					
Carports	\$21.40	0	0.00	0					
Garages	\$41.00	0	0.00	0					
Common/Support Area	\$148.28	1,368	6.50	202,853					
Elevators		0	0.00	0					
Other:			0.00	0					
Fire Sprinklers	\$4.60	36,599	5.40	168,355					
SUBTOTAL			139.93	4,364,491					
Current Cost Multiplier	1.00		0.00	0					
Local Multiplier	1.00		0.00	0					
Reserved				0					
TOTAL BUILDING COSTS			139.93	\$4,364,491					
Plans, specs, survey, bldg permits	3.10%		(4.34)	(\$135,299)					
Contractor's OH & Profit	11.10%		(15.53)	(484,458)					
NET BUILDING COSTS		\$96,019/unit	\$120.06/sf	\$3,744,733					

# **Long-Term Pro Forma**

	Growth											
	Rate	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10	Year 15	Year 20	Year 25	Year 30	Year 35
EFFECTIVE GROSS INCOME	2.00%	\$421,412	\$429,840	\$438,437	\$447,205	\$456,149	\$503,626	\$556,044	\$613,917	\$677,814	\$748,361	\$826,251
TOTAL EXPENSES	3.00%	\$244,666	\$251,838	\$259,221	\$266,822	\$274,648	\$317,385	\$366,825	\$424,023	\$490,203	\$566,784	\$655,405
NET OPERATING INCOME ("NO	OI")	\$176,745	\$178,002	\$179,215	\$180,383	\$181,501	\$186,240	\$189,219	\$189,894	\$187,611	\$181,578	\$170,846
EXPENSE/INCOME RATIO		58.1%	58.6%	59.1%	59.7%	60.2%	63.0%	66.0%	69.1%	72.3%	75.7%	79.3%
MUST -PAY DEBT SERVICE												
KeyBank		\$131,477	\$131,477	\$131,477	\$131,477	\$131,477	\$131,477	\$131,477	\$131,477	\$131,477	\$131,477	\$131,477
TOTAL DEBT SERVICE		\$131,477	\$131,477	\$131,477	\$131,477	\$131,477	\$131,477	\$131,477	\$131,477	\$131,477	\$131,477	\$131,477
DEBT COVERAGE RATIO		1.34	1.35	1.36	1.37	1.38	1.42	1.44	1.44	1.43	1.38	1.30
					-							
ANNUAL CASH FLOW		\$45,268	\$46,525	\$47,739	\$48,906	\$50,025	\$54,764	\$57,742	\$58,417	\$56,134	\$50,101	\$39,369
Deferred Developer Fee Balance	)	\$635,487	\$588,962	\$541,223	\$492,317	\$442,292	\$177,344	\$0	\$0	\$0	\$0	\$0
CUMULATIVE NET CASH FLOW	V	\$0	\$0	\$0	\$0	\$0	\$0	\$106,215	\$397,995	\$684,563	\$948,811	\$1,169,213