

Real Estate Analysis Division April 22, 2025

	Addendum to Underwriting R	deport deport
DHCA Application #	19471 Program(s):	4% HTC
	Austin Manor Apartment H	omes
Address/Location:	Bellingham and Boyce Rd, Austin ETJ, TX 7865	53
City: Austin ETJ	County: Travis	Zip: <u>78653</u>
	APPLICATIO	ON HISTORY
Report Date	PURP	POSE
04/22/25	Amendment Memo	
01/08/20	New Application - Initial Underwriting	

ALLOCATION

	Pre	evious Al	location			RECOMMENDATION					
TDHCA Program	Amount	Rate	Amort	Term	Amount	Rate	Amort	Term	Lien		
LIHTC (4% Credit)	\$2,241,134				\$3,785,248						

CONDITIONS STATUS

- Receipt and acceptance before Determination Notice:
 - Certification that if the site is in the 100-year floodplain when it places in service, the finished ground floor elevation of the buildings will be at least one foot above the floodplain and that all drives, parking and amenities will be no more than 6 inches below the floodplain; and that the Owner will provide flood insurance coverage for the buildings and for the residents' personal property until such time that the site is officially designated to no longer be in the floodplain.

Status: Sponsor provided a certification letter dated 1/20/20 that meets our requirement. Condition cleared.

SET-ASIDES

	TDHCA SET-ASIDES for HTC LUF	RA
Income Limit	Rent Limit	Number of Units
30% of AMI	30% of AMI	43
60% of AMI	60% of AMI	237

ANALYSIS

Applicant has received an allocation of tax-exempt volume cap. The cap is allocated under Priority 1b which requires a change in income and rent targeting from 100% at 60% AMI to 85% at 60% AMI and 15% at 30% AMI. Development costs increased by \$23M and Applicant is requesting additional 4% Housing Tax Credits.

Operating Pro Forma

Forty-three (43) or 15.4% of the 280 total units are being Set Aside at a 30% AMI level as required under Priority 1b bond volume cap. Although these units have lower rent and income limits, the overall change from the initial underwriting with 2019 program rents to 2024 program rents increased overall income by \$885K (25%). Expenses increased by \$287K (24%) primarily due to a \$190K increases in insurance expense. Applicant budgeted \$300/unit (\$84K) in Reserves for Replacements, but the new loan and equity term sheets reference a requirement of \$250/unit, which would be \$70K. However, the \$14K difference is not enough to shift the underwriting analysis to TDHCA's assumed expense numbers.

Net Operating Income increased by \$598K (25%).

The 15-year residual cash flow is \$6.8M after deferred developer fee is paid off in year 9.

Development Cost

Building costs increased by \$11.6M (44%) from \$95K/unit to \$134K/unit as compared to original Underwriting. Overall Development costs increased \$24M (42%). The increase is comprised of \$200K for land acquisition, \$10K for closing costs, \$1.4M for site work, \$955K for amenities, \$11.6M for building costs, a decrease of \$853K in contingency, \$1.8M in contractor fees, \$1M in soft costs, \$5M in financing costs, \$3.2M in developer fees and \$100K in reserves.

TDHCA's estimated development costs were calculated based on the schedule of values in the Contractor's Application for Payment submitted 1/10/2025. TDHCA's total development cost estimate varied less than 1% from Applicant's budget, so Applicant's costs were used in the analysis

Sources of Funds

Applicant applied for an increased allocation of tax exempt volume cap increasing the bond amount by \$5M to \$42M. The interest rate increased from 4.25% to 5% since the first underwriting report was issued in 2019

Underwriter is recommending adjustments to Eligible Basis of \$77K in contractor's fee, \$2.13M in financing costs and \$405K in developer's fee, resulting in an overall annual tax credit allocation reduction of \$135,836. Sources from equity proceeds are adjusted \$1.2M, assuming a \$0.91 credit price. The adjustment increases the deferred developer fee which can still be paid in Year 9.

Eligible contractors fee was adjusted since it exceeded 14%. Eligible financing cost was limited to two years of interim construction interest per REA rules. The reduction of eligible contractor's fee and eligible financing cost impacted the amount of Developer Fee earned by \$405K.

Underwriter recommends Applicant's request to change the Set Asides for the LIHTC income and rent limits from 100% at 60% of AMI to 85% at 60% AMI and 15% at 30% AMI.

The Underwriter also recommends that the allocation of 4% Housing Tax Credits be increased from \$2,241,134 to \$3,785,248 as determined by eligible basis.

Underwriter:	Eric Weiner
Manager of Real Estate Analysis:	Gregg Kazak
Director of Real Estate Analysis:	Jeanna Adams

UNIT MIX/RENT SCHEDULE

LOCATION I	DATA
CITY:	Austin ETJ
COUNTY:	Travis
Area Median Income	\$126,000
PROGRAM REGION:	7

		l	JNIT DIS	TRIBUT	ION		
# Beds	# Units	% Total	Assisted	MDL	Income	# Units	% Total
Eff	32	11.4%	0	0	20%	1	0.0%
1	120	42.9%	0	0	30%	43	15.4%
2	80	28.6%	0	0	40%		0.0%
3	48	17.1%	0	0	50%		0.0%
4	-	0.0%	0	0	60%	237	84.6%
5	-	0.0%	0	0	70%	-	0.0%
	-	-		-	80%	1	0.0%
					MR	-	0.0%
TOTAL	280	100.0%	-	_	TOTAL	280	100.0%

Pro Forma ASSUMPTIO	ONS
Revenue Growth	2.00%
Expense Growth	3.00%
Basis Adjust	130%
Applicable Fraction	100%
APP % Acquisition	4.00%
APP % Construction	4.00%
Average Unit Size	904 sf

							UN	IT MIX /	MONTH	LY REN	T SCHEE	DULE							
H.	гс		UN	IT MIX		APPLIC	ABLE PR	OGRAM	I		CANT'S MA RENT	PRO	TDHC/ D FORMA			MARKET RENTS			
Туре	Gross Rent	# Units	# Beds	# Baths	NRA	Gross Rent	Utility Allow	Max Net Program Rent	Delta to Max	Rent psf	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent psf	Delta to Max	Under	written	Mkt Analyst
TC 30%	\$661	6	0	1	560	\$661	\$42	\$619	\$0	\$1.11	\$619	\$3,714	\$3,714	\$619	\$1.11	\$0	\$1,323	\$2.36	\$1,323
TC 60%	\$1,323	26	0	1	560	\$1,323	\$42	\$1,281	\$0	\$2.29	\$1,281	\$33,306	\$33,306	\$1,281	\$2.29	\$0	\$1,323	\$2.36	\$1,323
TC 30%	\$708	18	1	1	727	\$708	\$56	\$652	\$0	\$0.90	\$652	\$11,736	\$11,736	\$652	\$0.90	\$0	\$1,417	\$1.95	\$1,417
TC 60%	\$1,417	102	1	1	727	\$1,417	\$56	\$1,361	\$0	\$1.87	\$1,361	\$138,822	\$138,822	\$1,361	\$1.87	\$0	\$1,417	\$1.95	\$1,417
TC 30%	\$850	12	2	2	1,080	\$850	\$71	\$779	\$0	\$0.72	\$779	\$9,348	\$9,348	\$779	\$0.72	\$0	\$1,701	\$1.58	\$1,701
TC 60%	\$1,701	68	2	2	1,080	\$1,701	\$71	\$1,630	\$0	\$1.51	\$1,630	\$110,840	\$110,840	\$1,630	\$1.51	\$0	\$1,701	\$1.58	\$1,701
TC 30%	\$982	7	3	2	1,281	\$982	\$88	\$894	\$0	\$0.70	\$894	\$6,258	\$6,258	\$894	\$0.70	\$0	\$1,965	\$1.53	\$1,965
TC 60%	\$1,965	41	3	2	1,281	\$1,965	\$88	\$1,877	\$0	\$1.47	\$1,877	\$76,957	\$76,957	\$1,877	\$1.47	\$0	\$1,965	\$1.53	\$1,965
TOTALS/A	VERAGES:	280			253,048				\$0	\$1.55	\$1,396	\$390,981	\$390,981	\$1,396	\$1.55	\$0	\$1,581	\$1.75	\$1,581

ANNUAL POTENTIAL GROSS RENT: \$4.691.772		
ANNOAL FOILNIAL GROSS RENT.	\$4,691,772	

STABILIZED PRO FORMA

							STARII I	ZED FIRST	YFAR PR	O FORMA	1					
		COMPA	RABLES				PLICANT			REPORT		TDHC	A		VAR	IANCE
	Datab	ase	HTC Comps		% EGI	Per SF	Per Unit	Amount	Applicant	TDHCA	Amount	Per Unit	Per SF	% EGI	%	\$
POTENTIAL GROSS RENT				!		\$1.55	\$1,396	\$4,691,772	\$3,768,864	\$3,768,864	\$4,691,772	\$1,396	\$1.55		0.0%	\$0
Forfeitures and late fees							\$20.00	\$67,200	33,600					•		
Vending, Damage, pet rent							\$10.00	\$33,600	33,600							
Total Secondary Income							\$30.00			67,200	\$100,800	\$30.00			0.0%	\$0
POTENTIAL GROSS INCOME								\$4,792,572	\$3,836,064	\$3,836,064	\$4,792,572		-' -		0.0%	\$0
Vacancy & Collection Loss							7.5% PGI	(359,443)	(287,705)	(287,705)	(359,443)	7.5% PGI			0.0%	-
EFFECTIVE GROSS INCOME								\$4,433,129	\$3,548,359	\$3,548,359	\$4,433,129				0.0%	\$0
						1		1						1		
General & Administrative	\$121,082	\$432/Unit	\$145,931	\$521	1.45%	\$0.25	\$229	\$64,100	\$90,600	\$88,117	\$88,117	\$315	\$0.35	1.99%	-27.3%	(24,017)
Management	\$125,220	4.0% EGI	\$119,212	\$426	3.48%	\$0.61	\$550	\$154,072	\$141,934	\$141,934	\$155,160	\$554	\$0.61	3.50%	-0.7%	(1,088)
Payroll & Payroll Tax	\$367,200	\$1,311/Unit	\$437,339	\$1,562	8.53%	\$1.49	\$1,350	\$378,000	\$350,040	\$367,200	\$367,200	\$1,311	\$1.45	8.28%	2.9%	10,800
Repairs & Maintenance	\$191,389	\$684/Unit	\$214,912	\$768	3.33%	\$0.58	\$527	\$147,500	\$149,500	\$168,000	\$182,000	\$650	\$0.72	4.11%	-19.0%	(34,500)
Electric/Gas	\$76,441	\$273/Unit	\$38,730	\$138	1.13%	\$0.20	\$179	\$50,000	\$32,000	\$33,965	\$33,965	\$121	\$0.13	0.77%	47.2%	16,035
Water, Sewer, & Trash	\$224,024	\$800/Unit	\$267,617	\$956	6.50%	\$1.14	\$1,029	\$288,000	\$230,500	\$224,024	\$224,024	\$800	\$0.89	5.05%	28.6%	63,976
Property Insurance	\$81,189	\$0.32 /sf	\$117,812	\$421	6.32%	\$1.11	\$1,000	\$280,000	\$90,000	\$81,189	\$280,000	\$1,000	\$1.11	6.32%	0.0%	_
Property Tax (@ 0%) 2.1497660	\$195,033	\$697/Unit	\$57,844	\$207	0.00%	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0.00	0.00%	0.0%	_
Reserve for Replacements	\$90,211	\$322/Unit	\$0	\$0	1.89%	\$0.33	\$300	\$84,000	\$70,000	\$70,000	\$70,000	\$250	\$0.28	1.58%	20.0%	14,000
Cable TV			\$0	\$0	0.05%	\$0.01	\$8	\$2,240	\$3,600	\$3,600	\$2,240	\$8	\$0.01	0.05%	0.0%	-
TDHCA Compliance fees (\$40/HTC unit)			\$0	\$0	0.25%	\$0.04	\$40	\$11,200	\$11,200	\$11,200	\$11,200	\$40	\$0.04	0.25%	0.0%	-
Bond Trustee Fees			\$0	\$0	0.11%	\$0.02	\$18	\$5,000	\$7,500	\$7,500	\$5,000	\$18	\$0.02	0.11%	0.0%	-
Issuer Fees			\$0	\$0	0.00%	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0.00	0.00%	0.0%	-
TOTAL EXPENSES					33.03%	\$5.79	\$5,229	\$1,464,112	\$1,176,874	\$1,196,730	\$1,418,906	\$5,068	\$5.61	32.01%	3.2%	\$ 45,206
NET OPERATING INCOME ("NOI")					66.97%	\$11.73	\$10,604	\$2,969,017	\$2,371,485	\$2,351,629	\$3,014,223	\$10,765	\$11.91	67.99%	-1.5%	\$ (45,206)
												1				
CONTROLLABLE EXPENSES							\$3,313/Unit					\$3,198/Unit				

CAPITALIZATION / TOTAL DEVELOPMENT BUDGET / ITEMIZED BASIS

Austin Manor Apartment Homes, Austin ETJ, 4% HTC #19471

	Ī							DEBT	/ GRANT SO	OURCES							
			APPLIC	ANT'S PROP	OSED DEBT/GR	ANT STRUCT	URE				AS UNDERWRITTEN DEBT/GRANT STRUCTURE						
		Cumulat	ive DCR						Prior Und	erwriting						Cun	mulative
DEBT (Must Pay)	Fee	UW	Арр	Pmt	Rate	Amort	Term	Principal	Applicant	TDHCA	Principal	Term	Amort	Rate	Pmt	DCR	LTC
IBC Bank	0.13%	1.21	1.19	2,495,683	5.00%	40	15	\$38,000,000	\$37,000,000	\$37,000,000	\$38,000,000	15	40	5.00%	\$2,246,316	1.32	46.2%
IBC Bank		1.21	1.19		5.00%	40	15	\$4,000,000			\$4,000,000	15	40	5.00%	\$231,454	1.20	4.9%
				\$2,495,683	TOT	AL DEBT / GRA	ANT SOURCES	\$42,000,000	\$37,000,000	\$37,000,000	\$42,000,000		TOTAL	DEBT SERVICE	\$2,477,771	1.20	51.1%
NET CASH FLOW		\$518,540	\$473,334							_	APPLICANT	NET OPERA	ATING INCOME	\$2,969,017	\$491,246	NET CASI	H FLOW

0.125%					EC	EQUITY SOURCES										
	APPLICANT'S PR	OPOSED EQUIT	Y STRUCTURE						AS	UNDERWRITT	EN EQUITY STI	RUCTURE				
				Credit		Prior Unde	erwriting		Credit			Annual Credits				
EQUITY / DEFERRED FEES	DESCRIPTION	% Cost	Annual Credit	Price	Amount	Applicant	TDHCA	Amount	Price	Annual Credit	% Cost	per Unit	per Unit Allocation Method			
42 Equity Partners, LLC	LIHTC Equity	43.4%	\$3,921,084	0.91	\$35,682,000	\$20,228,463	\$20,168,190	\$34,445,887	\$0.91	\$3,785,248	41.9%	\$13,519	Eligib	le Basis		
RRC Development	Deferred Developer Fees	5.5%	(45% De	eferred)	\$4,488,596	\$521,637	\$581,738	\$5,744,573	(58% [Deferred)	7.0%	Total Develo	per Fee:	\$9,900,000		
Additional (Excess) Funds Req'd		0.0%					\$0	\$0			0.0%					
TOTAL EQUITY SOURCES		48.9%			\$40,170,596	\$20,750,100	\$20,749,928	\$40,190,460		·	48.9%					

\$82,170,596 \$57,750,100 \$57,749,928 \$82,190,460

15-Yr Cash Flow after Deferred Fee: \$6,773,623

TOTAL CAPITALIZATION

	DEV						DEVELOPMENT COST / ITEMIZED BASIS							
		APPLICA	NT COST / BAS	SIS ITEMS					TDHCA COST / BASIS ITEMS				COST	VARIANCE
	Eligible Basis					Prior Underwriting					Eligible Basis			
	Acquisition	New Const. Rehab	Total Costs		Applicant	TDHCA	Total Costs			New Const. Rehab	Acquisition	%	\$	
Land Acquisition				\$7,857 / Unit	\$2,200,000	\$2,000,000	\$2,000,000	\$2,200,000	\$7,857 / Unit				0.0%	\$0
Closing costs & acq. legal fees					\$75,000	\$65,000	\$65,000	\$75,000					·	\$0
Off-Sites		\$0		\$ / Unit	\$0	\$0	\$0	\$0	\$ / Unit		\$0		0.0%	\$0
Site Work		\$5,600,000		\$20,000 / Unit	\$5,600,000	\$4,200,000	\$4,200,000	\$5,601,159	\$20,004 / Unit		\$5,600,000		0.0%	(\$1,159)
Site Amenities		\$2,100,000		\$7,500 / Unit	\$2,100,000	\$1,145,000	\$1,145,000	\$2,100,210	\$7,501 / Unit		\$2,100,000		0.0%	(\$210)
Building Cost		\$37,789,000	\$151.51 /sf	\$136,925/Unit	\$38,339,000	\$26,705,000	\$26,661,649	\$38,336,252	\$136,915/Unit	\$151.50 /sf	\$37,789,000		0.0%	\$2,748
Contingency		\$750,000	1.65%	1.63%	\$750,000	\$1,602,500	\$1,602,500	\$750,000	1.63%	1.65%	\$750,000		0.0%	\$0
Contractor Fees		\$6,550,460	14.17%	14.00%	\$6,550,460	\$4,711,350	\$4,705,281	\$6,550,267	14.00%	14.00%	\$6,473,460		0.0%	\$193
Soft Costs	0	\$3,831,000		\$13,771 / Unit	\$3,856,000	\$2,845,000	\$2,845,000	\$3,856,000	\$13,771 / Unit		\$3,831,000	\$0	0.0%	\$0
Financing	0	\$8,885,000		\$41,786 / Unit	\$11,700,000	\$6,743,750	\$6,743,750	\$11,700,000	\$41,786 / Unit		\$6,755,000	\$0	0.0%	\$0
Developer Fee	\$0	\$9,900,000	15.11%	14.99%	\$9,900,000	\$6,712,500	\$6,704,914	\$9,577,062	15.00%	15.00%	\$9,494,769	\$0	3.4%	\$322,938
Reserves				3 Months	\$1,120,000	\$1,020,000	\$1,020,000	\$1,120,000	3 Months				0.0%	\$0
TOTAL HOUSING DEVELOPMENT COST (UNADJUSTED BASIS)	\$0	\$75,405,460		\$293,537 / Unit	\$82,190,460	\$57,750,100	\$57,693,094	\$81,865,950	\$292,378 / Unit		\$72,793,229	\$0	0.4%	\$324,510
Acquisition Cost	\$0				\$0	\$0								
Contingency		\$0			\$0	\$0								
Contractor's Fee		(\$77,000)			\$0	\$0								
Financing Cost		(\$2,130,000)		<u>_</u>										
Developer Fee	\$0	(\$405,231)			\$0	(\$173)								
Reserves					\$0	\$0								
ADJUSTED BASIS / COST	\$0	\$72,793,229		\$293,537/unit	\$82,190,460	\$57,749,928		\$81,865,950	\$292,378/unit		\$72,793,229	\$0	0.4%	\$324,510
TOTAL HOUSING DEVELOP	MENT COSTS (A	nnlicant's Uses are	within 5% of TDI	-ICΔ Estimate)		\$82.1	90.460							

CAPITALIZATION / DEVELOPMENT COST BUDGET / ITEMIZED BASIS ITEMS

Ī	CREDIT CALCULATION ON QUALIFIED BASIS									
	ı	Applicant	TDHCA							
	Acquisition	Construction Rehabilitation	Acquisition	Construction Rehabilitation						
ADJUSTED BASIS	\$0	\$72,793,229	\$0	\$72,793,229						
Deduction of Federal Grants	\$0	\$0	\$0	\$0						
TOTAL ELIGIBLE BASIS	\$0	\$72,793,229	\$0	\$72,793,229						
High Cost Area Adjustment		130%		130%						
TOTAL ADJUSTED BASIS	\$0	\$94,631,198	\$0	\$94,631,198						
Applicable Fraction	100.00%	100.00%	100.00%	100.00%						
TOTAL QUALIFIED BASIS	\$0	\$94,631,198	\$0	\$94,631,198						
Applicable Percentage	4.00%	4.00%	4.00%	4.00%						
ANNUAL CREDIT ON BASIS	\$0	\$3,785,248	\$0	\$3,785,248						
CREDITS ON QUALIFIED BASIS	;	\$3,785,248	\$3,785	5,248						

	ANNUAL CREDIT	CALCULATION BASED ON	FINAL ANNUAL LIHTC ALLOCATION						
	APPI	LICANT BASIS	Credit Price	\$0.9100	Variance to Request				
Method	Annual Credits	Proceeds	Credit All	ocation	Credits	Proceeds			
Eligible Basis	\$3,785,248	\$34,445,887	\$3,785,	248	(\$135,836)	(\$1,236,113)			
Needed to Fill Gap	\$4,416,517	\$40,190,460							
Applicant Request	\$3,921,084	\$35,682,000							

50% Test for Bond Financing for 4% Tax Credits										
Tax-Exempt Bond Amount	\$46,5	00,000		Percent Financed by App						
Aggregate Basis Limit for 50% Test	\$93,0	00,000	Tax	-Exempt Bonds	68.1%					
	<u>Applicant</u>	TDHCA								
Land Cost	\$2,200,000	\$2,200,000		amount aggregate basis can increase						
Depreciable Bldg Cost	\$66,080,460	\$63,948,888	befo	ore 50% test fails	36.2%					
ggregate Basis for 50% Test	\$68,280,460	\$66,148,888								

В	UILDING COST	ESTIMATE		
CATEGORY	FACTOR	UNITS/SF	PER SF	
Base Cost: Garder	(Up to 4-story)	253,048 SF	\$92.51	23,410,312
Adjustments				
Exterior Wall Finish	2.40%		2.22	\$561,847
Elderly	0.00%		0.00	0
9-Ft. Ceilings	3.30%		3.05	772,540
Roof Adjustment(s)			0.00	0
Subfloor			(0.23)	(58,201)
Floor Cover			4.16	1,052,680
Enclosed Corridors	\$75.16	40,602	12.06	3,051,781
Balconies	\$38.74	44,690	6.84	1,731,392
Plumbing Fixtures	\$1,600	512	3.24	819,200
Rough-ins	\$595	560	1.32	333,200
Built-In Appliances	\$2,875	280	3.18	805,000
Exterior Stairs	\$3,550	36	0.51	127,800
Heating/Cooling			2.60	657,925
Storage Space	\$75.16	6,353	1.89	477,491
Carports	\$14.95	0	0.00	0
Garages		0	0.00	0
Common/Support Area	\$123.81	7,617	3.73	943,087
Elevators	\$97,050	9	3.45	873,450
Other: Mechanical	\$75.16	750	0.22	56,370
Fire Sprinklers	\$2.68	307,620	3.26	824,422
SUBTOTAL			144.01	36,440,297
Current Cost Multiplier	0.99		(1.44)	(364,403)
Local Multiplier	0.87		(18.72)	(4,737,239)
Reserved				0
TOTAL BUILDING COSTS		1	123.84	\$31,338,655
Plans, specs, survey, bldg permits	3.30%		(4.09)	(\$1,034,176)
Contractor's OH & Profit	11.50%		(14.24)	(3,603,945)
NET BUILDING COSTS		\$95,359/unit	\$105.52/sf	\$26,700,534

Long-Term Pro Forma

	Growth Rate	Year 1	Year 2	Year 3	Year 4	Year 5	Voor 10	Year 15	Year 20	Year 25	Year 30	Year 35	Voor 40
	Nate	Teal I	Teal 2	Teal 3	rear 4	Teal 5	Year 10	Teal 15	Teal 20	Teal 25	Teal 30	Teal 33	Year 40
EFFECTIVE GROSS INCOME	2.00%	\$4,433,129	\$4,521,792	\$4,612,228	\$4,704,472	\$4,798,562	\$5,298,000	\$5,849,420	\$6,458,232	\$7,130,410	\$7,872,549	\$8,691,930	\$9,596,593
TOTAL EXPENSES	3.00%	\$1,464,112	\$1,506,495	\$1,550,118	\$1,595,019	\$1,641,234	\$1,893,435	\$2,184,848	\$2,521,617	\$2,910,857	\$3,360,803	\$3,880,990	\$4,482,459
NET OPERATING INCOME ("NO	OI")	\$2,969,017	\$3,015,297	\$3,062,110	\$3,109,454	\$3,157,327	\$3,404,564	\$3,664,572	\$3,936,615	\$4,219,553	\$4,511,746	\$4,810,939	\$5,114,134
EXPENSE/INCOME RATIO		33.0%	33.3%	33.6%	33.9%	34.2%	35.7%	37.4%	39.0%	40.8%	42.7%	44.7%	46.7%
MUST -PAY DEBT SERVICE	MUST -PAY DEBT SERVICE												
TOTAL DEBT SERVICE		\$2,477,771	\$2,477,389	\$2,476,987	\$2,476,565	\$2,476,121	\$2,473,536	\$2,470,220	\$2,465,963	\$2,460,500	\$2,453,490	\$2,444,493	\$2,432,946
DEBT COVERAGE RATIO		1.20	1.22	1.24	1.26	1.28	1.38	1.48	1.60	1.71	1.84	1.97	2.10
ANNUAL CASH FLOW		\$491,246	\$537,908	\$585,123	\$632,889	\$681,207	\$931,028	\$1,194,352	\$1,470,652	\$1,759,053	\$2,058,256	\$2,366,447	\$2,681,188
Deferred Developer Fee Balance		\$5,253,327	\$4,715,419	\$4,130,296	\$3,497,407	\$2,816,200	\$0	\$0	\$0	\$0	\$0	\$0	\$0
CUMULATIVE NET CASH FLOV	V	\$0	\$0	\$0	\$0	\$0	\$1,333,828	\$6,773,623	\$13,569,240	\$21,783,088	\$31,471,961	\$42,684,656	\$55,459,070